

89-109

Supreme Court, U.S.
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No. _____

In The
Supreme Court of the United States
October Term, 1989

MEAD EMBALLAGE, S.A.,

Petitioner,

v.

SEAN BERNSTEIN,

Respondent.

PETITION FOR A WRIT OF CERTIORARI
TO THE DISTRICT COURT OF APPEAL
OF FLORIDA, THIRD DISTRICT

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QUESTIONS PRESENTED

A French component part manufacturer placed its product into the stream of commerce by selling its product, in France, to another French company which incorporated the component into its own product which it distributes worldwide. The French component part manufacturer had neither any contact with the state of Florida, nor an ability to direct where its product was ultimately sold to the consuming public. The questions presented are:

1. Is the mere awareness of the French component part manufacturer that a substantial number of the other French company's finished products are sold in Florida adequate to establish the requisite contacts authorizing a Florida court to exercise personal jurisdiction over it?
2. Have advancements in modern substantive products liability law obviated the need to expand traditional concepts of minimum contacts in order to increase an injured plaintiff's ability to seek restitution for damages caused by a foreign manufacturer?

PARTIES TO THE PROCEEDING

The parties are those named in the caption. In compliance with Supreme Court Rule 28.1, petitioner states that it is a subsidiary of The Mead Corporation. The Mead Corporation owns 99.53% of the stock of petitioner. The following is a list of all other non-wholly owned subsidiaries and affiliates of The Mead Corporation:

B.C. Chemicals, Ltd.

Northwood Forest Industries, Ltd.

Northwood Pulp & Timber, Ltd.

Harima M.I.D., Inc.

Mead Europe Engineering, SARL

Mead-Pac, AB

International Fibre Sales, S.A.

Mead-Toppan Company, Ltd.

Seiko Mead Corporation

Seiko Mead Company

Sistemas de Envase y Embalaje, S.A.

D.I. Associates, Inc.

MHB Joint Venture

Cabin Bluff Partners

Newmark Associates

Newmark Associates K

Mead Packaging Europe, SARL

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The petitioner Mead Emballage, S.A. (hereinafter "Mead") respectfully prays that a writ of certiorari issue to review the opinion of the District Court of Appeal of Florida, Third District, entered in the above-entitled proceeding on April 25, 1989.

OPINIONS BELOW

The opinion of the District Court of Appeal of Florida, Third District, which appears in the appendix hereto, at App. 3, *infra*, is reported at 541 So. 2d 794 (Fla. Dist. Ct. App. 1989).

The order of the Circuit Court of the Eleventh Judicial Circuit in and for Dade County, Florida, which the District Court of Appeal affirmed, is unreported. It is reprinted in the appendix hereto, at App. 5, *infra*.

JURISDICTION

The decision of the District Court of Appeal of Florida, Third District, hereinafter referred to as the DCA, affirming the order of the trial court and rejecting petitioner's constitutional challenge to Florida's exercise of jurisdiction over Mead, was entered April 25, 1989.

But for limited circumstances not applicable here, the Supreme Court of Florida may only exercise its jurisdiction over decisions which expressly conflict with other decisions, expressly declare valid a state statute or expressly construe a provision of the state or federal constitution. Fla. Const. art. V, § 3(b)(3)-(5).

The DCA's decision which simply cites cases without a written opinion did not satisfy the "expressly" requirement and precluded petitioner from seeking the jurisdiction of the Supreme Court of Florida. See *Dodi Publishing Co. v. Editorial Am., S.A.*, 385 So. 2d 1369 (Fla. 1980).¹ The DCA therefore became the highest court from which a decision could be obtained. *Williams v. Florida*, 399 U.S. 78, 80 n.5 (1970).

The time within which to apply for certiorari thus runs from April 25, 1989 and expires on July 24, 1989.

STATUTES AND CONSTITUTIONAL PROVISIONS INVOLVED

The relevant Florida Statute is § 48.193(1)(f)2, Fla. Stat. (1987):

(1) Any person, whether or not a citizen or resident of this state, who personally or through an agent does any of the acts enumerated in this subsection thereby submits himself and, if he is a natural person, his personal representative to the jurisdiction of the courts of this state for any cause of action arising from the doing of any of the following acts:

(f) Causing injury to persons or property within this state arising out of an act or omission by the defendant outside the state, if, at or about the time of the injury, either:

¹ This Court has granted certiorari to a district court of appeal of Florida which affirmed an order of a trial court without opinion thereby denying the Supreme Court of Florida jurisdiction to review the case. *Palmore v. Sidoti*, 466 U.S. 429 (1984).

2. Products, materials, or things processed, serviced, or manufactured by the defendant anywhere were used or consumed within this state in the ordinary course of commerce, trade or use.

The provision of the United States Constitution involved is the Due Process Clause of the Fourteenth Amendment:

Section 1. . . . nor shall any state deprive any person of life, liberty, or property, without due process of law . . .

STATEMENT OF THE CASE

Sean Bernstein, a Florida resident, was injured while performing duties as an employee at a food market in North Miami Beach, Florida. As a consequence, he filed a products liability action. Specifically, he alleged that as part of his duties, he was asked to carry a six-pack of Perrier water from the store shelf to the check-out counter. He alleged that while carrying the six-pack, one bottle of water fell from the cardboard carton, struck the floor, and thereby caused him bodily injury.

Bernstein named as defendants Great Waters of France, Inc., alleged to be the distributor of Perrier products in North Miami Beach, Florida, and Mead,² alleged

² Bernstein originally named The Mead Corporation as defendant. When it was discovered that The Mead Corporation was not a proper party, Mead Emballage, S.A. was substituted as a named defendant. Although this procedure may have affected Mead's ability to contest any defects in service of

(Continued on following page)

to be the manufacturer of the cardboard carton holding six Perrier bottles thereby forming a six-pack (known as a "2X3 Perrier cluster-pak").

Mead filed its answer and, pursuant to Florida Rule of Civil Procedure 1.140(b), asserted its defense that "the Court lacks personal jurisdiction over it." Subsequently, Mead filed its motion to dismiss based solely on the trial court's lack of personal jurisdiction over Mead.

In support of that motion, Mead attached the affidavit of Olindo Iacobelli, Mead's Vice President and General Manager, and the answers to interrogatories propounded to co-defendant Great Waters of France, Inc. The affidavit established that Mead is a French corporation with absolutely no presence in Florida. Mead conducts no business in Florida, maintains no offices in Florida, has no employees in Florida, solicits no business in Florida, has no interest in any property in Florida, and is not licensed or authorized to do business in Florida. One hundred percent of the cluster-pak cartons produced by Mead are manufactured in France, and sold and delivered by Mead in France to another French corporation, Perrier. Mead has never contemplated that its sales of cluster-pak cartons to Perrier in France would subject it to lawsuits in Florida.

(Continued from previous page)

process, i.e. form of summons or lack of delivery, it in no manner affected Mead's ability to challenge the court's jurisdiction over its person. See *Harris Corp. v. Nat'l Iranian Radio and Television*, 691 F.2d 1344, 1353 n. 18 (11th Cir. 1982).

During the three years prior to Bernstein's accident, only 7.74% of the cluster-pak cartons manufactured by Mead for the United States market were distributed by Great Waters of France, Inc. to Florida. A simple mathematical calculation revealed that Mead derived a mere .4% of its total income during those three years from the sale to Perrier of the number of cluster-pak cartons ultimately delivered into Florida.

Bernstein filed no controverting evidence prior to the trial court ruling on Mead's motion to dismiss. After hearing argument from counsel, the trial court entered its order denying Mead's motion. Mead appealed that order to the District Court of Appeal of Florida, Third District pursuant to Florida Rule of Appellate Procedure 9.130(a)(3)(c)(i). The only issue raised in the district court was that:

Florida Statute Section 48.193(1)(f)(2) (1987) is invalid as applied to the facts of this case as the statute is repugnant to the Fourteenth Amendment of the United States Constitution.

The district court affirmed the denial of Mead's motion. In so doing the court chose not to write an opinion. The court did, however, cite *Asahi Metal Indus. Co., Ltd. v. Superior Court*, 480 U.S. 102 (1987), among other decisions in support of its decision. Thereupon Mead initiated these certiorari proceedings.

REASONS FOR GRANTING THE WRIT INTRODUCTION

This petition presents the issue of whether the Due Process Clause forbids a state court from exercising per-

sonal jurisdiction over a foreign component part manufacturer³ that merely places its products into the stream of commerce even though it may foresee that those products will ultimately find their way into the forum state. This issue is virtually identical to the first of two questions presented in *Asahi Metal Indus. Co., Ltd. v. Superior Court*, 480 U.S. 102 (1987) upon which this Court granted certiorari to the Supreme Court of the State of California. *Asahi Metal Indus. Co., Ltd. v. Superior Court*, 475 U.S. 1044 (1986). This Court, however, was unable to issue a definitive opinion on the constitutional propriety of the stream of commerce theory. The deep split among the many jurisdictions, both state and federal, which have addressed the issue at bar evinces the need of both courts and the public as a whole for definitive guidance.

I

The District Court Of Appeal Decided An Important Question Of Federal Law Which Has Not Been, But Should Be, Settled By This Court

The stream of commerce theory of personal jurisdiction has been the subject of much comment since its genesis in *Gray v. Am. Radiator & Standard Sanitary Corp.*, 22 Ill. 2d 432, 176 N.E. 2d 761 (1961). However, it is this Court's brushes with the issue that over the past decade

³ In Florida the cardboard carton of a beverage six-pack (referred to by the courts as a "secondary container"), is a component part of the six-pack for purposes of products liability considerations. *Schuessler v. Coca-Cola Bottling Co.*, 279 So. 2d 901 (Fla. 4th Dist. Ct. App. 1973); *Gay v. Kelly*, 200 So. 2d 568 (Fla. 1st Dist. Ct. App. 1967).

have fueled a blaze of controversy and confusion which has raged through the jurisdictions. The first spark appeared in *World-Wide Volkswagen Corp. v. Woodson*, 444 U.S. 286 (1980), where in dicta this Court stated:

The forum State does not exceed its powers under the Due Process Clause if it asserts personal jurisdiction over a corporation that delivers its products into the stream of commerce with the expectation that they will be purchased by consumers in the forum State.

Id. at 297-298.

Courts throughout the country, including the Supreme Court of Florida, seized that statement as an opportunity to expand their jurisdiction beyond the bounds that they themselves had previously deemed acceptable. See *Ford Motor Co. v. Atwood Vacuum Mach. Co.*, 392 So. 2d 1305, 1311 (Fla. 1981). Although the issue smoldered after *World-Wide*, it was this Court's subsequent decision in *Asahi Metal Indus. Co., Ltd. v. Superior Court*, 480 U.S. 102 (1987) which set the controversy ablaze. The stream of commerce theory was put at issue in *Asahi*. Justice O'Connor, joined by Chief Justice Rehnquist, Justice Powell and Justice Scalia, authored the plurality opinion of the Court and opined that the mere placement of a product into the stream of commerce is not an act sufficient for a state to exercise jurisdiction. Justice Brennan, on the other hand, joined by Justice White, Justice Marshall and Justice Blackmun, opined that as long as a manufacturer is aware that its product may be sold in the forum state, that state can exercise

jurisdiction.⁴ Justice Stevens found it unnecessary to decide the stream of commerce issue to decide the case.

Obviously the divided opinion of this Court created no binding authority as to the stream of commerce issue. The post-*Asahi* decisions reflect that the case not only failed to provide guideposts for lower courts, but created mass confusion.⁵ Although many courts have rejected the stream of commerce theory as a basis for jurisdiction,⁶ others have maintained or adopted it.⁷ Even judges on the same court have issued conflicting opinions regarding the issue. Compare *Andrews Univ. v. Robert Bell Indus., Ltd.*, 685 F.Supp. 1015 (W.D. Mich. 1988) (rejects stream of commerce theory) with *Ag-Chem Equip. Co., Inc. v. AVCO Corp.*, 666 F.Supp. 1010 (W.D. Mich. 1987) (accepts stream

⁴ It is this view as expressed by Justice Brennan which is referred to as "the stream of commerce theory" throughout this petition.

⁵ One prominent commentator has stated that *Asahi* "has the potential for further complicating the due process test for personal jurisdiction and inviting an even greater amount of litigation on that issue." Weintraub, *Asahi Sends Personal Jurisdiction Down The Tubes*, 23 Tex.Int'l L.J. 55, 55 (1988).

⁶ *Tomashevsky v. Komori Printing Mach. Co., Ltd.*, 691 F.Supp. 336 (S.D. Fla. 1988); *Sturgill v. Chema Nord Delekkemi Nobel Indus.*, 687 F.Supp. 351 (S.D. Ohio 1988); *Rossetti v. Esselte-Pendeflex Corp.*, 683 F.Supp. 532 (D. Md. 1988); *Smith v. Dainichi Kinzoku Kogyo Co., Ltd.*, 680 F.Supp. 847 (W.D. Tex. 1988); *Felix v. Bomoro Kommanditgesellschaft*, 196 Cal.App.3d 106, 241 Cal.Rptr. 670 (1987).

⁷ *Wessinger v. Vetter Corp.*, 685 F.Supp. 769 (D. Kan. 1987); *Hall v. Zambelli*, 669 F.Supp. 753 (S.D. W.Va. 1987); *Ford v. Johns-Manville Sales Corp.*, 662 F.Supp. 930 (S.D. Ind. 1987).

of commerce theory).⁸ The Supreme Court of Illinois, the court to decide the seminal case of *Gray*, referred to *Asahi* as an "extremely Balkanized opinion," and expressed its uncertainty about the status of the theory it developed 28 years ago:

As can be seen from this exposition, it is not possible to determine from *Asahi* whether the broad or the narrow version of the stream of commerce theory is correct.

Wiles v. Morita Iron Works Co., Ltd., 125 Ill.2d 144, 530 N.E.2d 1382, 1389 (1988).⁹

The DCA's decision in the instant case is a prime illustration of the confusion caused by *Asahi*. Although the court chose not to write an opinion, it did cite *Asahi* in support of its decision that the courts of Florida could assert jurisdiction over Mead. Yet, *Asahi* cannot possibly be cited for that proposition. The case created no binding authority regarding the stream of commerce theory. Additionally, all nine Justices ultimately determined that the forum state could *not* exercise jurisdiction over the defendant.

The uncertainty created by *Asahi* necessitates that the stream of commerce issue be finally determined. It is, of

⁸ For reasons not disclosed, the *Ag-Chem* decision was later vacated by the same court. *Ag-Chem Equip. Co., Inc. v. AVCO Corp.*, 701 F.Supp. 603 (W.D. Mich. 1988).

⁹ Even before *Asahi* there was much controversy among the courts regarding the propriety of the stream of commerce theory. See Annotation, *Products Liability: In Personam Jurisdiction Over Nonresident Manufacturer Or Seller Under "Long-Arm" Statutes*, 19 A.L.R.3d 13 (1968).

course, of great importance for the manufacturers of component parts to know when and where they might be subject to jurisdiction. Courts and potential litigants are in need of an authoritative decision so that they might fashion their conduct accordingly. In the instant case there was but one issue presented and one issue decided: whether a state court may exercise jurisdiction over a foreign component part manufacturer that merely places its product into the stream of commerce but may reasonably foresee that its product will be sold in the forum state. The instant case provides an untangled factual scenario upon which an authoritative rule of law can be developed.

II

The District Court Of Appeal Has Decided A Federal Question In A Way In Conflict With Applicable Decisions Of This Court And Federal Courts of Appeal

Although the restrictive concept of territorial jurisdiction as announced in *Pennoyner v. Neff*, 95 U.S. 714 (1877), has long been abandoned, the Fourteenth Amendment of the United States Constitution limits the power of a state court to exert personal jurisdiction over a nonresident defendant. The Due Process Clause "does not contemplate that a state may make binding a judgment in personam against an individual or corporate defendant with which the state has no contacts, ties, or relations." *Int'l Shoe Co. v. Wash.*, 326 U.S. 310, 319 (1945). Whether sufficient contacts exist depends on whether "a corporation purposefully avails itself of the privilege of conduct-

ing activities within the forum state." *World-Wide Volkswagen Corp. v. Woodson*, 444 U.S. 286, 297 (1980).

The "purposeful availment" requirement is only satisfied when a nonresident "purposefully directs its activities toward forum residents." *Burger King Corp. v. Rudzewicz*, 471 U.S. 462, 473 (1985). This Court has never wavered from the rule that unilateral activity of those who have some relationship with a nonresident defendant cannot satisfy the requirement of contact with the forum state. *World-Wide*, 444 U.S. at 298; *McGee v. Int'l Life Ins. Co.*, 355 U.S. 220 (1957). Even when it is foreseeable to a defendant that a third party will direct a product into the forum state and the defendant indirectly earns substantial revenue from the presence of its product in the forum state, this Court has held that those facts alone do not authorize the forum state to exercise jurisdiction. *World-Wide*, 444 U.S. at 295, 299.

In the instant case, Mead has no contact with Florida. Its sole relationship with the state is that it is aware that a third party directs its products into Florida and Mead thereby indirectly earns revenue. In light of those facts, no holding of this Court can be cited to support Florida's exercise of jurisdiction over Mead. The DCA's decision is in conflict with this Court's long line of decisions holding that the unilateral actions of a third party cannot satisfy the requirement of contact with the forum state.

The instant case also is in irreconcilable conflict with decisions of three federal courts of appeals which have refused to extend the stream of commerce theory of jurisdiction to situations where the product manufacturer has

not engaged in any voluntary conduct with respect to the forum.

Directly in conflict with *Mead* is *Humble v. Toyota Motor Co., Ltd.*, 578 F.Supp. 530 (N.D. Iowa 1982), *aff'd*, 727 F.2d 709 (8th Cir. 1984). There, the plaintiff sued the manufacturer of an automobile, Toyota, and the manufacturer of the automobile seats, Arakawa, for injuries sustained in an automobile accident in Iowa. The plaintiff alleged that the seats were defective. Arakawa, a Japanese corporation with no contacts in Iowa, manufactured and sold its seats in Japan to Toyota. Upon holding that Arakawa did not have sufficient minimum contacts with Iowa, the court noted that the only relationship Arakawa had with Iowa was that Toyota incorporated Arakawa's product into its own product which it sold in Iowa. The court found that even though it was foreseeable to Arakawa that its product would find its way into Iowa, Arakawa had not purposely availed itself of the privilege of conducting business in Iowa. The court concluded that no jurisdiction could be obtained over a foreign defendant who placed a product in the stream of commerce where the foreign defendant did not consciously solicit or market the product in the forum state and thus had not purposefully availed itself of the privilege of conducting business there.

Similarly in conflict with *Mead* is *DeJames v. Magnificence Carriers, Inc.*, 654 F.2d 280 (3d Cir.), *cert. denied*, 454 U.S. 1085 (1981). There, the defendant Hitachi was a Japanese corporation which had converted a vessel in Japan from a bulk carrier to an automobile carrier. Hitachi was sued in New Jersey for injuries allegedly caused by the vessel. Hitachi had not sought to market its

product in the forum state, and had no contacts, ties or relations with the forum state. The court rejected the concept that the stream of commerce theory could provide a constitutional basis for imposing jurisdiction over the foreign manufacturer where it did not voluntarily act with respect to the forum.

Also in conflict with *Mead* is *Banton Indus., Inc. v. Dimatic Die & Tool Co.*, 801 F.2d 1283 (11th Cir. 1986). There, the defendant was a Nebraska corporation which manufactured pulleys. The plaintiff, an Alabama corporation, placed an unsolicited order for 2400 pulleys, f.o.b. Omaha, Nebraska, and installed those pulleys in motorized garden tillers that it sold to its customers. The plaintiff sued the defendant in Alabama alleging that the pulleys were defective. In affirming the dismissal of the complaint for lack of personal jurisdiction the court noted that the defendant had no contact with the state of Alabama other than selling its product, in Nebraska, to an Alabama resident. The court held this insufficient to satisfy the due process requirement of minimum contacts. In rendering its decision, the circuit court specifically rejected the dissenting opinion that the stream of commerce theory be applied to find that Alabama could exercise jurisdiction. *Id.* at 1285-1286.

Mead presents this Court with the opportunity to resolve the conflicts which exist between the jurisdictions and to establish a uniform basis upon which all courts can determine whether a state has authority to exercise jurisdiction.

Mead, and all cases in which the stream of commerce theory has been adopted, is also in conflict with the long-

standing decisions of this Court holding that the "purposeful availment" requirement of the due process clause is to protect *defendants* from being haled into the forum state solely as a result of attenuated contacts. *Burger King*, 471 U.S. at 475. That requirement safeguards a defendant from the burdens of litigating in a distant or inconvenient forum. *World-Wide*, 444 U.S. at 292. The stream of commerce theory of jurisdiction, however, disregards this traditional principle and shifts the burden of litigation from the plaintiff to the defendant and manufacturing industry which placed the product in the market. *Shaffer v. Heitner*, 433 U.S. 186, 223 (1977) (Brennan J., dissenting); *Gray*, 176 N.E. 2d at 766. Even the most prominent promoters of the stream of commerce theory have recognized that the conduct of a defendant which satisfies the jurisdictional requirements of that theory, may not be sufficient to satisfy traditional requirements of "minimum contacts." *Shaffer*, 433 U.S. at 223 (Brennan J., dissenting). Those proponents argue, however, that courts should venture outside the prevailing due process framework in order to minimize the burdens of seeking restitution. *Id.*

The stated purpose of the stream of commerce theory is a noble and legitimate concern. Indeed all states have an interest in reducing the hardships inherently placed on its residents when seeking restitution from a foreign manufacturer. That goal, however, can be and has been accomplished without distorting traditional concepts of due process as is otherwise required by the stream of commerce theory. The interest of the states to increase the ability of its residents to seek restitution for injuries caused by foreign manufacturers has been satisfied by

recent advancements in the development of substantive products liability law. The DCA here, and all courts to adopt the stream of commerce theory, have ignored the fact that all fifty states, Puerto Rico and the District of Columbia have adopted the doctrine of strict liability or its equivalent.¹⁰ The adoption of strict liability has obviated the need for a plaintiff to sue a foreign manufacturer in order to recover damages caused by that manufacturer.

In a cause of action for strict liability, any of the numerous commercial entities along the distributive chain of a product can be held liable for damages caused by a product or a component of a product. This liability attaches regardless of fault. Thus, strict liability actually increases the number of potential defendants from one manufacturer, to any number of numerous commercial entities along the distributive chain, many of whom necessarily are subject to jurisdiction in the forum state.

In addition, strict liability decreases the burden of proof by eliminating the necessity of proving "fault." After the plaintiff has been fully recompensed, it is for the commercial entities to litigate among themselves via indemnity actions to determine and apportion fault. See L. FUMER & M. FREIDMAN, *PRODUCTS LIABILITY*, § 15.03(1)

¹⁰ See *AMERICAN LAW OF PRODUCTS LIABILITY* 3d ¶¶16:9, 16:13, 16:15-17 (J. Perovich ed. 1989). Although Delaware, Massachusetts, Michigan, North Carolina and Virginia have yet to adopt strict liability, those states have enacted laws imposing implied warranties which are virtually identical to the strict liability requirements of *RESTATEMENT (SECOND) OF TORTS* § 402A. *Id.* at ¶16:18. The doctrine of strict liability is well established in Florida's jurisprudence. *West v. Caterpillar Tractor Co.*, 336 So. 2d 80 (Fla. 1976).

(1988), citing, *Texaco, Inc. v. McGrew Lumber Co.*, 117 Ill.2d 351, 254 N.E. 2d 584, 588 (1969) ("the policy considerations announced . . . in imposing strict liability justify the relief of indemnity against persons in the distributive chain who have placed a product in the stream of commerce with the knowledge of its intended use.")¹¹ The costs to vicariously liable (passively negligent) defendants, associated with litigating subsequent indemnity actions, or the inability to recover from insolvent actively negligent manufacturers, is simply absorbed as a cost of doing business and disbursed by adjusting the price of the product.¹²

One of the cardinal rules governing the judiciary is that when a needed change in the law can be accomplished on other than constitutional grounds, constitutional interpretation should be avoided. See *Wolston v. Reader's Digest Ass'n, Inc.*, 443 U.S. 157 (1979). When it does become necessary to interpret the constitution, a court should never "formulate a rule of constitutional law broader than is required by the precise facts to which it is to be applied." *Brockett v. Spokane Arcades, Inc.*, 472 U.S. 491, 501 (1985), quoting, *United States v. Raines*, 362 U.S. 17, 21 (1960). Thus even though a change in the law can be accomplished by the expansion of a constitutional doctrine, that expansion should be avoided if the same goal can be, or has been, achieved through other means. *United States v. Mandujano*, 425 U.S. 564, 580 (1976)

¹¹ *Asahi* is a classic example of how the indemnification process operates.

¹² These costs can of course be greatly reduced by obtaining appropriate insurance coverage.

("[T]he dynamics of constitutional interpretation do not compel constant extension of every doctrine announced by the Court.")

It is quite clear that courts adopting the stream of commerce theory have given no consideration to the recent changes to substantive products liability law. They have relied on law which was developed prior to the adoption of strict liability. It is very telling indeed that the seminal case of the stream of commerce theory, *Gray v. Am. Radiator & Standard Sanitary Corp.*, an Illinois decision, was decided four years prior to the adoption of strict liability in Illinois. See *Suvada v. White Motor Co.*, 32 Ill.2d 612, 210 N.E. 2d 182 (1965).

As recognized by the commentators of the RESTATEMENT (SECOND) OF TORTS, and every jurisdiction to adopt strict liability, the very purpose of imposing strict liability is to shift the burdens of obtaining compensation for damages caused by a defective product from the innocent users of those products to the commercial entities that have profited from those products:

[T]he justification for the strict liability has been said to be . . . that public policy demands that the burden of accidental injuries caused by products intended for consumption be placed upon those who market them, and be treated as a cost of production against which liability insurance can be obtained . . .

RESTATEMENT (SECOND) OF TORTS § 402A comment c (1965).

Those courts adopting the stream of commerce theory seek to accomplish, by stretching the bounds of the Fourteenth Amendment, precisely the same goals accomplished through the adoption of strict liability. Strict liability has provided plaintiffs injured by foreign

manufacturers with greater access to restitution. Equally important, that legitimate goal has been achieved while simultaneously preserving traditional constitutional norms. A court need not stretch the elastic arms of blind justice halfway around the world to grab and haul into the forum state a foreign defendant who has absolutely no contact with that state.

Because of Perrier's efforts to distribute its product worldwide, the foreseeability that the component manufactured by Mead may be consumed anywhere cannot be denied. As discussed earlier, however, foreseeability alone is not sufficient to confer jurisdiction. A defendant's amenability to suit does not, necessarily, travel with the chattel. *World-Wide*, 444 U.S. at 296. Yet, by applying the stream of commerce theory to confer jurisdiction over the manufacturer of a component part which is unilaterally distributed by a third party worldwide, the DCA effectively appointed Mead's product as its agent for the purpose of establishing jurisdiction.

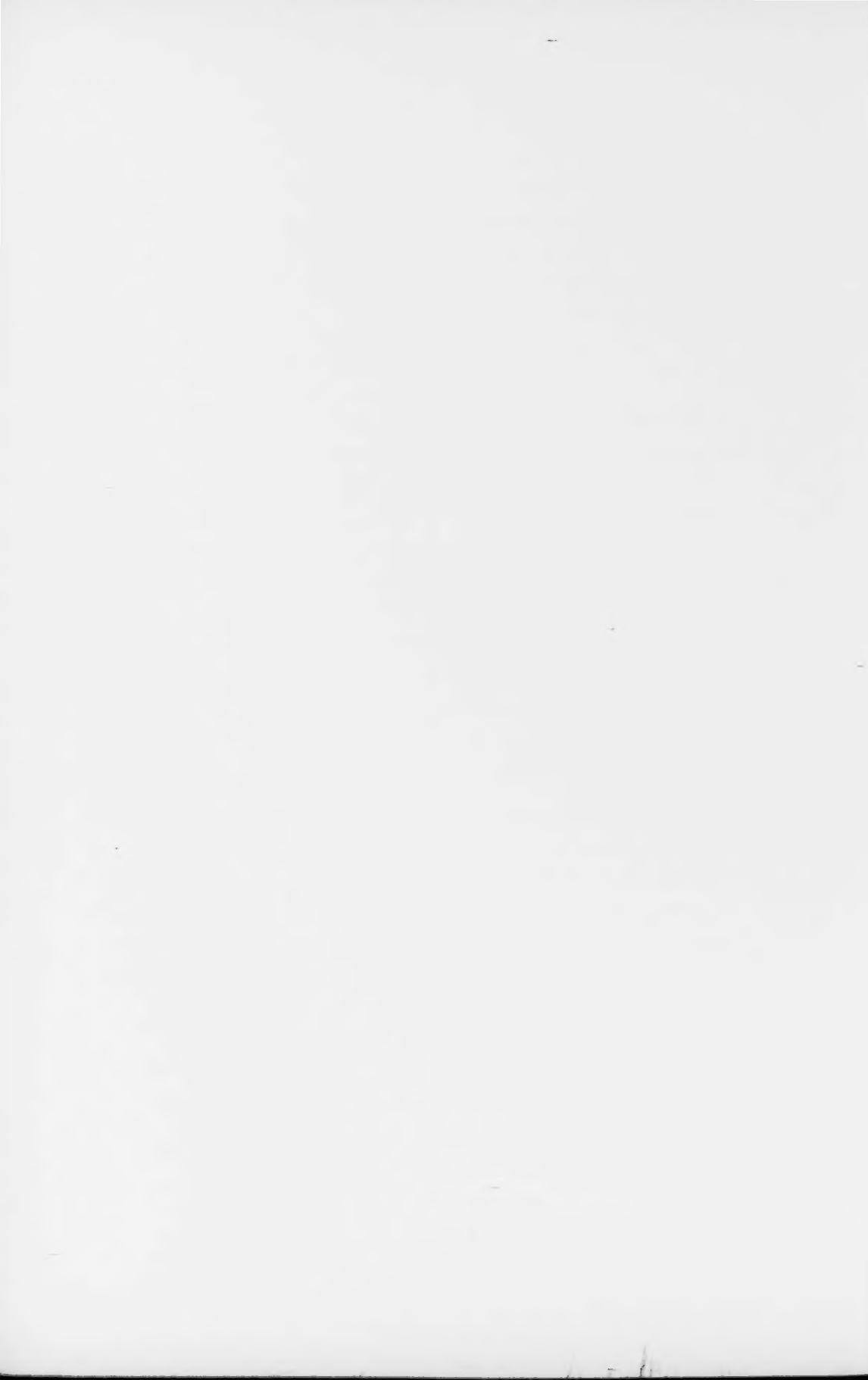
Today it is commonplace that the lineage of a product include several manufacturers, states and nations. The global assembly line is a thing of the present. It is of great importance for the manufacturers of the components of those products to know where and under what circumstances they will be subject to jurisdiction.

CONCLUSION

For the foregoing reasons it is respectfully submitted that the Court should grant a writ of certiorari to review the decision of the District Court of Appeal, Third District of Florida.

Respectfully submitted,

DOUGLAS H. STEIN
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App. 1

(SEAL)

ALAN R. SCHWARTZ

CHIEF JUDGE

THOMAS H. BARKDULL, JR.

PHILLIP A. HUBBART

JOSEPH NESBITT

NATALIE BASKIN

DANIEL S. PEARSON

WILKIE D. FERGUSON, JR.

JAMES R. JORGENSEN

GERALD B. COPE, JR.

DAVID L. LEVY

JUDGES

LOUIS J. SPALLONE

CLERK

RUFUS E. SMITH, JR.

MARSHAL

MARY C. BLANKS

CHIEF DEPUTY CLERK

DISTRICT COURT OF APPEAL

THIRD DISTRICT

2001 S. W. 117 AVENUE

P. O. BOX 650307

MIAMI, FLORIDA 33265-0307

TELEPHONE (305) 221-1200

FAX (305) 221-0543

May 11, 1989

RE: MEAD EMBALLAGE, S.A. vs.

SEAN BERNSTEIN

CIRCUIT # 88-25911

DCA # 89-598

This is to advise you that the mandate in the above styled cause has been issued this date and mailed to Richard P. Brinker, Clerk of the Circuit Court of Dade County, Florida.

App. 2

Very truly yours,

/s/ Louis J. Spallone
Clerk District Court of
Appeal, Third District

LJS/MS

cc: Douglas H. Stein; Arnold D. Hessen; Joel V. Lumer

App. 3

NOT FINAL UNTIL TIME EXPIRES
TO FILE REHEARING MOTION
AND, IF FILED, DISPOSED OF.

IN THE DISTRICT COURT OF APPEAL
OF FLORIDA
THIRD DISTRICT
JANUARY TERM, A.D. 1989

MEAD EMBALLAGE, S.A., **

Appellant, **

vs. ** CASE NO. 89-598

SEAN BERNSTEIN, **

Appellee. **

Opinion filed April 25, 1989.

An Appeal from a non-final order of the Circuit
Court for Dade County, Edward N. Moore, Judge.

Blackwell, Walker, Fascell & Hoehl and Douglas H.
Stein, for Appellant.

Hessen, Schimmel & DeCastro and Arnold D.
Hessen; Joel V. Lumer, for Appellee.

Before HUBBART, NESBITT and FERGUSON, JJ.

PFR CURIAM.

Affirmed. *Asahi Metal Indus. Co. v. Superior Court*, 480
U.S. 102, 107 S.Ct. 1026, 94 L.Ed.2d 92 (1987); *World Wide
Volkswagen Corp. v. Woodson*, 444 U.S. 286, 100 S.Ct. 559,
62 L.Ed.2d 490 (1980); *Ford Motor Co. v. Atwood Vacuum
Mach. Co.*, 392 So.2d 1305 (Fla.), *cert. denied*, 452 U.S. 901,

App. 4

101 S.Ct. 3024, 69 L.Ed.2d 401 (1981); *Life Labs., Inc. v. Valdes*, 387 So.2d 1009 (Fla. 3d DCA 1980).

IN THE CIRCUIT COURT OF THE
ELEVENTH JUDICIAL CIRCUIT IN
AND FOR DADE COUNTY, FLORIDA
GENERAL JURISDICTION DIVISION
CASE NO.: 88-25911 CA 16

SEAN BERSTEIN (sic),)
 Plaintiff,)
v.)
GREAT WATERS OF)
FRANCE, INC., et al.,)
 Defendants.)
_____)

*ORDER DENYING DEFENDANT'S
MOTION TO DISMISS*

THIS CAUSE having come before the Court upon Defendant Mead Emballage, S.A.'s Motion to Dismiss on March 15, 1989, and the Court having heard argument of counsel and being otherwise duly advised in the premises, it is

ORDERED AND ADJUDGED that Mead Emballage, S.A.'s Motion to Dismiss is hereby denied.

DONE AND ORDERED in Chambers at Miami, Dade County, Florida, this 15th day of March, 1989.

/s/ EDWARD N. MOORE
CIRCUIT COURT JUDGE

App. 6

copies furnished to:
Douglas H. Stein, Esq.
Arnold D. Hessen, Esq.
David R. Howland, Esq.

IN THE CIRCUIT COURT OF THE
ELEVENTH JUDICIAL CIRCUIT IN
AND FOR DADE COUNTY, FLORIDA
GENERAL JURISDICTION DIVISION

CASE NO.: 88-25911 CA 16
FLA. BAR NO. 355283

SEAN BERNSTEIN,)
)
 Plaintiff,)
)
v.)
)
GREAT WATERS OF)
FRANCE, INC., et al.,)
)
 Defendants.)
)

MEAD EMBALLAGE, S.A.'S MOTION TO DISMISS

The defendant, Mead Emballage, S.A. ("Mead") moves this Court to dismiss plaintiff's complaint for lack of personal jurisdiction and as grounds therefore relies on the following memorandum at law.

*MEMORANDUM OF LAW IN SUPPORT
OF MEAD'S MOTION TO DISMISS*

FLORIDA STATUTE SECTION
48.193(1)(f)(2)(1987) IS INVALID AS APPLIED
TO THE FACTS OF THIS CASE AS THE STAT-
UTE IS REPUGNANT TO THE FOURTEENTH
AMENDMENT OF THE UNITED STATES
CONSTITUTION

I. FACTUAL ALLEGATIONS

In his complaint, plaintiff alleges that he was injured while performing duties as an employee at a food market in North Miami Beach, Florida. Specifically, plaintiff alleges that as part of his duties, he was asked to carry a six-pack of Perrier water (known as a "2X3 Perrier cluster-pak") from the store shelf to the check-out counter. Plaintiff alleges that while carrying the cluster-pak, the cardboard carton gave way, allowing one bottle of water to fall to the ground and break. He further alleges that upon impact with the floor, a piece of the glass bottle was propelled into his eye, thereby causing injury.

II. PROCEDURAL HISTORY

Plaintiff filed his complaint alleging two counts sounding in implied warranty and negligence. He named as defendants Great Waters of France, Inc., alleged to be the distributor of Perrier Products in Dade County, Florida, and Mead, alleged to be the manufacturer of the cardboard carton holding the six Perrier bottles thereby forming the cluster-pak.

Mead filed its answer and, pursuant to Florida Rule of Civil Procedure 1.140(b), asserted its defense that "the Court lacks personal jurisdiction over it." This motion to dismiss is based solely on this Court's lack of personal jurisdiction over Mead.¹

¹ When a defendant has raised the defense of lack of personal jurisdiction in a responsive pleading pursuant to Florida Rule of Civil Procedure 1.140(b), the issue is properly

In support of this motion, Mead has attached the affidavit of Olindo Iacobelli, Mead's Vice President and General Manager, (Exhibit "A"), and the answers to interrogatories propounded to co-defendant Great Waters of France, Inc. (Exhibit "B"). The affidavit indisputably establishes that Mead is a French corporation with absolutely no presence in Florida. Mead conducts no business in Florida, maintains no offices in Florida, has no employees in Florida, solicits no business in Florida, has no interest in any property in Florida, and is not licensed or authorized to do business in Florida. One hundred percent of the Perrier cluster-pak cartons produced by Mead are manufactured in France. One hundred percent of those cartons are sold and delivered by Mead in France to another French corporation, Perrier. Mead has never contemplated that its sales of cluster-pak cartons to Perrier of France in France would subject it to lawsuits in Florida. During the three years prior to plaintiff's accident, only 7.74% of 2X3 Perrier cluster-paks manufactured by Mead for the United States market were distributed by Great Waters of France, Inc. to Florida. A simple mathematical calculation reveals that a mere .4% of Mead's total income during those three years was derived from the sale to Perrier of the number of 2x3 Perrier cluster-paks ultimately delivered into Florida. (See Exhibits A and B).

(Continued from previous page)

raised before the court upon a subsequently filed motion to dismiss. See *Cumberland Software, Inc. v. Great American Mortgage Corp.*, 507 So.2d 794 (Fla. 4th DCA 1987); *Kimbrough v. Rowe*, 479 So.2d 867 (Fla. 5th DCA 1985).

III. LEGAL ARGUMENT

As Mead has no presence in Florida, the only possible authority that plaintiff can assert for the proposition that this Court has personal jurisdiction over Mead is Florida Statute § 48.193(1)(f)(2)(1987) which states:

(1) Any person, whether or not a citizen or resident of this state, personally or through an agent does any of the acts enumerated in this subsection thereby subjects himself and, if he is a natural person, his personal representative to the jurisdiction of the courts of this state for any cause of action arising from the doing of the following acts:

(f) causing injury to persons or property within the state arising out of an act or omission by the defendant outside this state, if, at or about the time of injury, . . . :

(2) products, materials, or things processed, serviced, or manufactured by the defendant anywhere were used or consumed within this state in the ordinary course of commerce, trade or use.

Plaintiff's allegations that Mead improperly manufactured a product in France which caused an injury in Florida seem to fall within the language of Section 48.193(1)(f)(2). However, the inquiry of whether a Florida court can assert jurisdiction in a case does not stop at the mere determination that the allegations of a complaint meet the literal requirements of the long-arm statute. "Even though a non-resident defendant may appear to fall within the literal meaning of the long-arm statute, in a given situation a plaintiff may not constitutionally apply the statute to obtain jurisdiction in the absence of the requisite minimum contacts by the defendant with the forum state." *Pacific Telephone and Telegraph Co. v. Geist*,

505 So.2d 1388, 1390 (Fla. 5th DCA 1987); *Scordilis v. Drobnicki*, 443 So.2d 411 (Fla. 4th DCA 1984); *Osborn v. University Society, Inc.*, 378 So.2d 873 (Fla. 2d DCA 1979). A state's long-arm statute is void as violative of the due process clause of the Fourteenth Amendment to the United States Constitution if applied to assert jurisdiction over a defendant who lacks sufficient minimum contacts with the forum state.

It is of course beyond question that the Due Process Clause of the United States Constitution "does not contemplate that a state may make binding a judgment *in personam* against a . . . corporate defendant with which the state has no contacts, ties, or relations." *International Shoe Co. v. Washington*, 326 U.S. 310, 319 66 S.Ct. 154, 90 L.Ed. 95 (1945). Whether sufficient contacts exist depends on whether "a corporation purposefully avails itself of the privilege of conducting activities within the forum state." *World-Wide Volkswagen Corp. v. Woodson*, 444 U.S. 286, 290, 62 L.Ed.2d 490, 100 S.Ct. 559 (1980). "[U]nilateral activity of another party or a third person is not an appropriate consideration when determining whether a defendant has sufficient contacts with a forum State to justify an assertion of jurisdiction." *Helicopteros Nacionales de Colombia, S.A. v. Hall*, 466 U.S. 408, 417, 80 L.Ed.2d. 404, 412, 104 S.Ct. 1868 (1984) (emphasis added). "Unilateral activity of those who claim some relationship with a non-resident defendant cannot satisfy the requirement of contact with the forum State." *Hanson v. Denckla*, 357 U.S. 235, 253, 2 L.Ed.2d 1283, 1298, 78 S.Ct. 1228 (1958).

In the instant case, it is undisputed that Mead has no contact with Florida. One hundred percent of the cluster-pak cartons produced by Mead are sold and delivered in

France to Perrier, also a French corporation. Perrier integrates those cartons into its 2x3 cluster-pak product.² Once sold and delivered to Perrier, Mead has no control over where those cartons are directed by Perrier. Although the possibility that cartons may be used in Florida cannot be denied, Mead has no control over where its cartons are used. The unilateral actions of Perrier and Perrier's distributors which direct the cluster-paks to Florida, cannot satisfy the requirement that Mead have sufficient contact with Florida.

The instant case is virtually identical to the most recent pronouncement of the United States Supreme Court on the issue of minimum contacts. In *Asahi Metal Industry Co., Ltd. v. Superior Court of California, Solano County*, ___ U.S. ___, ___ L.Ed.2d ___, 107 S.Ct. 1026 (1987), the plaintiffs alleged that they suffered damages resulting from a motorcycle accident caused by a defective tire. The tire was manufactured by a Japanese company. A valve stem, alleged to be the specific defective component of the tire, was manufactured by a Chinese company which supplied the Japanese company with the valve. The plaintiffs sued the Japanese company who in turn cross-claimed against the Chinese company. The Chinese company raised as a defense that the California court had no *in personam* jurisdiction over it. As in the instant case, the Chinese company had no contact with

² In Florida the cardboard carton of a beverage six-pack (referred to by the courts as a "secondary container"), is a component part of the six-pack for purposes of product liability considerations. *Schuessler v. Coca-Cola Bottling Co. of Miami*, 279 So.2d 901 (Fla. 4th DCA 1973); *Gay v. Kelly*, 200 So.2d 568 (Fla. 1st DCA 1967).

the forum state. It simply supplied its product to the Japanese company in Japan. It was the Japanese company who incorporated that product into the tires and delivered the final product to the forum state.

Upon review the United States Supreme Court held that there could be no *in personam* jurisdiction over the foreign component part manufacturer even though it expected its product to be used in the forum state. The plurality opinion authored by Justice O'Connor reaffirmed the well-established concept that "the 'substantial connection' between the defendant and the forum state necessary for a finding of minimum contacts must come about by an action of the defendant purposefully directed toward the forum state." *Asahi*, 107 S.Ct. at 1033. As emphasized by the Court:

The placement of a product into the stream of commerce, without more, is not an act of the defendant purposefully directed toward the forum state.

* * *

[A] defendant's awareness that the stream of commerce may or will sweep the product into the forum state does not convert the mere act of placing the product into the stream into an act purposefully directed toward the forum state.

Asahi, 107 S.Ct. at 1033.

Mead does not deny that when it sells its cartons to Perrier in France that it is possible that some of those cartons will reach Florida. However, as held on numerous occasions by the United States Supreme Court, and as reaffirmed by the plurality in *Asahi*, "foreseeability alone has never been a sufficient bench mark for personal jurisdiction under the due process clause." *World-Wide*, 62

L.Ed.2d at 500. Foreseeable unilateral activity of a person not party to the lawsuit cannot suffice to confer jurisdiction over a defendant. *See Hanson, supra*. In the instant case, Perrier's actions, whether or not foreseeable, cannot confer jurisdiction over Mead.

Similarly, the fact that Mead may collaterally derive some indirect financial benefit from Perrier's actions also cannot confer jurisdiction over Mead. "[F]inancial benefits accruing to the defendant from a collateral relation to the forum state will not support jurisdiction if it did not stem from a constitutionally cognizable contact with that state." *World-Wide*, 62 L.Ed.2d at 502.³

There is but one federal decision construing Florida's long-arm statute after *Asahi*. In *Tomashevsky v. Komari Printing Machinery Co., Ltd.*, 691 F.Supp. 336 (S.D. Fla. 1988), the court agreed with the *Asahi* plurality and held "that merely placing a product into the stream of commerce, without more activity directed toward the forum state cannot subject a defendant to suit in a foreign state." *Id.* at 339.

It would be less than ingenuous to state that the narrow stream of commerce theory relied on by the *Asahi* plurality is settled law. Despite the constitutional pillars supporting the narrow construction, there are those who

³ Even if the derivation of a financial benefit were somehow relevant, it would not support a finding of jurisdiction in the instant case. In the three years preceding plaintiff's alleged injury, Mead derived a mere .4% of its entire income from sales of 2x3 cluster paks ultimately sold by Perrier in Florida. (Exhibits A and B).

promote a broad stream of commerce theory. That construction would allow jurisdiction over a foreign defendant whose sole relation to the forum state is that its manufactured product somehow found its way to the forum. In reality such a foreign defendant has no contact with the forum state. The broad theory is one founded upon a legal fiction created as a matter of convenience in order to decrease the burden of litigation on injured plaintiffs. *Asahi*, 107 S.Ct. 1035-38 (Brennan dissenting).

Although the burdens placed on a plaintiff seeking restitution from a defendant are a legitimate concern, that concern has only recently been injected into the personal jurisdiction arena. Traditionally, the concept of "minimum concept (sic)" has been applied to protect defendants. *International Shoe Co. v. Washington*, *supra*; *McGee v. International Life Insurance Co.*, 355 U.S. 220, 2 L.Ed.2d 223, 78 S.Ct. 199 (1957):

It protects the defendant against the burdens of litigating in a distant or inconvenient forum.

World-Wide, 62 L.Ed.2d at 498. As of late, however, modern commercial realities have prompted an appropriate discussion among commentators and judges alike, regarding providing plaintiffs with easier access to foreign defendants.

Gray v. American Radiator and Standard Sanitary Corp., 22 Ill.2d 432, 176 N.E.2d 761 (1961) is the seminal case giving rise to the broad stream of commerce theory. In *Gray*, the Illinois Supreme Court applied the broad theory to assert jurisdiction over a component-parts manufacturer that sold no components directly in Illinois, but did sell them to a manufacturer who incorporated them into a

final product that was sold in Illinois. That court found it necessary to adopt a broad stream of commerce theory in light of the economic realities of modern commercial transactions:

[T]oday's facilities for transportation and communication have removed much of the difficulty and inconvenience formerly encountered in defending lawsuits brought in other states. Unless they are applied in recognition of the changes brought about by technological and economic progress, the jurisdictional concepts which may have been reasonable enough in a simpler economy lose the relation to reality, and injustice rather than justice is promoted. Our unchanging principles of justice, whether procedural or substantive in nature, should be scrupulously observed by the courts. But the rules of law which grow and develop within those principles must do so in light of the facts of economic life as it is lived today.

Gray, supra at 766.

There is no question that a state has a substantial interest in providing restitution for its injured residents. To achieve that end in modern society, it may be appropriate to shift the burden of litigation in a foreign forum from the plaintiff to the manufacturing industry. Additionally, it may well be proper for the judiciary to interpret laws in light of modern realities to ensure that injured plaintiffs have adequate access to that restitution. When, however, a court can accomplish a change in the law on other than constitutional grounds, constitutional interpretation should be avoided. See *Wolston v. Reader's Digest Ass'n, Inc.*, 443 U.S. 157, 61 L.Ed.2d 450, 99 S.Ct. 2701 (1979).

Justice Brennan, a prominent promoter of the broad stream of commerce theory, has admitted that in order for the broad theory to withstand constitutional scrutiny, traditional constitutional concepts governing personal jurisdiction need be modified:

The importance of the general state interest in assuring restitution for its own residents previously found expression in cases that went outside the then-prevailing due process framework to authorize state-court jurisdiction over non-resident motorists who injure others within the state . . . More recently, it has led states to seek and to require jurisdiction over non-resident tortfeasors whose purely out-of-state activities produce domestic consequences. *E.g., Gray v. American Radiator and Standard Sanitary Corp.*, 22 Ill.2d 432, 176 N.E.2d 761 (1961).

Shaffer v. Heitner, 433 U.S. 186, 53 L.Ed.2d 683, 97 S.Ct. 2569 (1977) (Brennan, dissenting).

Acceptance of the broad stream of commerce theory requires a re-interpretation of the Due Process Clause. Therefore the broad theory can only be justified if the same goals achieved by the new interpretation cannot be achieved through other means. *Wolston, supra*. As will be demonstrated, due to recent developments in substantive product liability law, the alterations to conventional constitutional concepts required by the broad theory are not necessary and therefore should be avoided.

As recognized by the Florida Supreme Court, the question of whether a state can assert jurisdiction over a foreign manufacturer is one "not entirely divorced from the substantive question of the manufacturer's liability for the consequences of defects." *Ford Motor Co. v. Atwood Vacuum Machine Co.*, 392 So.2d 1305, 1312 (Fla. 1981). In

recent years, the substance of product liability law has been altered to alleviate the recognized burdens of a plaintiff suing a foreign manufacturer. In all 50 states, Puerto Rico and the District of Columbia, the adoption of the doctrine of strict liability or its equivalent⁴ has obviated the need for a plaintiff to sue a foreign manufacturer in order to recover for damages caused by that foreign manufacturer. Based on a cause of action for strict liability, any of the commercial entities along the chain of distribution of a product can be held liable for damages caused by a product or a component of a product.

In today's commercial network, a component part manufactured in France may be sent to an assembler in France who in turn may send the assembled product to a United States distributor who in turn may send the product to a state-wide distributor who in turn may send the product to a local wholesaler who in turn may send the product to a local retailer from whom the consumer purchases the product. At least one, if not most of those "boatsmen" along the stream of commerce have minimum contacts with the forum state. The plaintiff can look to any of those commercial entities for restitution. After the plaintiff has been fully recompensed, it is for the commercial entities to litigate among themselves via indemnity actions to determine which of them were at fault. *See* L. Fumer and M. Freidman, *Products Liability*,

⁴ Although Delaware, Massachusetts, Michigan, North Carolina and Virginia have yet to adopt strict liability, those states have enacted laws imposing implied warranties which are virtually identical to the strict liability requirements of Restatement (Second) of Torts § 402A.

§ 15.03(1) (1988), citing, *Texaco, Inc. v. McGrew Lumber Co.*, 117 Ill.2d 351, 254 N.E.2d 584 (1969) ("the policy considerations announced . . . in imposing strict liability justify the relief of indemnity against persons in the distributive chain who have placed a product in the stream of commerce with the knowledge of its intended use.") As stated by the commentators to the Restatement (Second) of Torts, and every jurisdiction to adopt strict liability, the very purpose of imposing strict liability is to shift the burdens of compensating for damages caused by a defective product from the innocent users of those products to the commercial entities that have profited from those products:

The justification for the strict liability has been said to be . . . that public policy demands that the burden of accidental injuries caused by products intended for consumption be placed upon those who market them, and be treated as a cost of production against which liability insurance can be obtained . . .

Restatement (Second) of Torts § 402A comment C.

The adoption of strict liability has accomplished the precise goal sought by the promoters of the broad stream of commerce theory: increased availability of compensation for plaintiffs injured by foreign defendants. Contrary to the belief of the promoters of the broad stream of commerce that constitutional norms need be altered to achieve that goal, this shift of the burdens of litigation from plaintiffs to the manufacturing industry was accomplished by changes made to substantive products liability law. Because of the adoption of strict liability it is not necessary for a court to stretch the elastic arms of blind justice halfway around the world to grab and haul into

the forum state a foreign defendant who has absolutely no contact with the (sic) that state. It is not necessary for a court to distort the Constitution beyond all recognition to ensure that a plaintiff can seek compensation for damages caused by a defective product. Indeed, foreign manufacturers are as much entitled to substantial fairness and justice as are resident plaintiffs.

It is quite clear that the promoters of the broad stream of commerce theory have not given any consideration to the recent changes to substantive product liability law. They have relied on law which was developed prior to the adoption of strict liability. It is very telling indeed that the seminal case of the broad stream of commerce theory, *Gray v. American Radiator & Standard Sanitary Corp.*, *supra*, an Illinois decision, was decided five years prior to the adoption of strict liability in Illinois. *Suvada v. White Motor Co.*, 32 Ill.2d 612, 210 N.E.2d 182 (1965). With the adoption of strict liability into American jurisprudence, plaintiffs injured by foreign manufacturers have been provided with greater access to restitution. Equally important, that legitimate goal has been achieved while simultaneously preserving traditional constitutional norms. As demonstrated, the broad stream of commerce theory is no longer viable or justifiable.

Lest this Court feels that there are any Florida cases which mandate a finding of jurisdiction in this case, Mead would note that there is no longer any Florida case which controls the issue at bar. Although seemingly relevant to the instant case, *Ford Motor Co. v. Atwood Vacuum Machine Co.*, 392 So.2d 1305 (Fla. 1981) is wholly inapplicable for two distinct reasons. First, after the decision of the United States Supreme Court in *Asahi*, *Atwood* is no

longer viable law. Second, to the extent that *Atwood* may be viable, it is wholly distinguishable from the instant case.

In *Atwood*, an injured consumer sued the assembler of a product in a Florida court, who in turn brought a third party action against the manufacturer of a component part of the assembled product. The injured party and assembler thereafter settled their claim. Thus, the only remaining claim was a third party complaint matching an Illinois component part manufacturer against a Michigan assembler. These are virtually the same circumstances surrounding the *Asahi* case. In *Asahi*, all nine justices were of the opinion that a forum state has no jurisdiction over a non-resident component part manufacturer in an indemnification action filed by a non-resident assembler when the transaction on which the indemnification claim is based took place outside the forum state. In *Atwood*, the component part was manufactured in Illinois and shipped to the assembler in Michigan. As held by the Court in *Asahi*, under those circumstances the forum state has only a "slight interest" and the exercise of personal jurisdiction by the forum state over the component part manufacturer would be unreasonable and unfair.

After *Asahi*, the Court's holding in *Atwood* that Florida could assert jurisdiction can no longer be sustained. Even if it could be argued that *Atwood* was still viable, *Atwood* would not control the instant case because it is wholly distinguishable. In *Atwood*, the parties to the action were both American business enterprises. Upon finding that the forum state had jurisdiction over a corporation from another state, the Court recognized "the shift

in emphasis from the territorial view [of personal jurisdiction] to a view emphasizing reasonableness in the context of relations among interdependent states as members of a federated union . . . " *Atwood, supra* at 1310. The Court cited extensively from Hazard, *A General Theory of State-Court Jurisdiction*, 1965 Sup.Ct.Rev. 241, 246:

The peculiar features of the jurisdictional problem in the United States, then, is that our national economic and social unity is conducive to the full panoply of substantive transactions found internally in a unitary state . . . [T]he Full Faith and Credit Clause and the Due Process Clause embody judicially enforceable limitations on state-court authority. However interpreted from time to time, they make state-court jurisdiction a matter of American municipal law and not a species of demi-international law.

Atwood, supra, at 1309.

In *Asahi*, the Court recognized that the interests of the "several states," are not in question when the foreign defendant is not a resident of the United States. Rather, consideration must be given to the procedural and substantive policies of other nations whose interests are affected by the assertion of jurisdiction by the forum state. Based on the interests of the foreign nations involved, and the federal interest regarding foreign relations policies, the Supreme Court in *Asahi* was unwilling to find that the forum state had personal jurisdiction over a foreign component part manufacturer who had no contact with that state. As the Court admonished:

Great care and reserve should be exercised when extending our notions of personal jurisdiction into the international field.

Asahi, supra at 1035, citing, *United States v. First National City Bank*, 379 U.S. 378, 404, 85 S.Ct. 528, 542, 13 L.Ed. 2d, 365 (1965) (Harlan, J. dissenting). In the instant case, as Mead is a corporation organized under the laws of a foreign nation, *Atwood* has no application.

IV. CONCLUSION

There is no Florida decision controlling the instant case. The recent pronouncements of the United States Supreme Court, however, dictate that Florida cannot exercise personal jurisdiction over Mead, a foreign component part manufacturer who has no contact with Florida other than that its product reaches Florida through the stream of commerce. Florida Statute Section 48.193(1)(f)(2)(1987) is invalid as applied to the facts of this case as the statute is repugnant to the Fourteenth Amendment of the United States Constitution. Accordingly, as there is no basis for personal jurisdiction over Mead, plaintiff's complaint must be dismissed.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing was hand-delivered this 10th day of March, 1989 to: ARNOLD D. HESSEN, ESQ., Coral Plaza, Suite 400, 2100 Coral Way, Miami, Florida 33145; and DAVID R. HOWLAND, ESQ., Howland & Krieger, 145 Almeria, Coral Gables, Florida 33145.

BLACKWELL, WALKER, FASCELL
& HOEHL
Attorneys for Defendant MEAD

App. 24

By: /s/ Douglas H. Stein
DOUGLAS H. STEIN
2400 AmeriFirst Building
One Southeast Third Avenue
Miami, Florida 33131
Telephone: (305) 358-8880

89DHS0043

App. 25

EXHIBIT "A"

IN THE CIRCUIT COURT OF THE
11TH JUDICIAL CIRCUIT IN AND
FOR DADE COUNTY, FLORIDA

GENERAL JURISDICTION DIVISION

CASE NO: 88-25911 CA 16

SEAN BERNSTEIN,

Plaintiff,

vs.

AFFIDAVIT OF
OLINDO IACOBELLI

GREAT WATERS OF
FRANCE, INC., a foreign
corporation, and MEAD
EMBALLAGE, S.A., a for-
eign corporation,

Defendants.

BEFORE ME, the undersigned authority personally appeared OLINDO IACOBELLI, who, after being first duly sworn, deposes and says:

1. I am presently employed in the position of Vice-President and General Manager by Mead Emballage, S.A., a corporation organized under the laws of France, with its principal place of business in Chateauroux, France. I have personal knowledge of the matters set forth in this affidavit.

2. At all times relevant to this lawsuit, Mead Emballage, S.A. did not:

- (a) operate, conduct, engage in, or carry on in a business or business venture in the state of Florida;

- (b) maintain an office or agency in the state of Florida;
- (c) have any employees or agents within the state of Florida;
- (d) advertise or solicit business in any manner within the state of Florida;
- (e) have ownership interest in any property, real, personal, or otherwise, in the state of Florida;
- (f) enter into or perform any contracts in the state of Florida

3. Mead Emballage, S.A. has never been and presently is not licensed or authorized to do business in the state of Florida.

4. In 1984, Mead Emballage, S.A. manufactured and sold 11,176,400 2x3 6.5 oz. Perrier Cluster-Pak cartons. In 1985, Mead Emballage, S.A. manufactured and sold 17,222,800 2x3 6.5 oz. Perrier Cluster-Pak cartons. In 1986, Mead Emballage, S.A. manufactured and sold 12,718,000 2x3 oz. Perrier Cluster-Pak cartons.

5. In 1984, Mead Emballage, S.A. received \$155,184 for the sale of 848,976 2x3 6.5 oz. Perrier Cluster-Pak cartons to Perrier of France. In 1985, Mead Emballage, S.A. received \$191,866 for the sale of 989,428 2x3 6.5 oz. Perrier Cluster-Pak cartons to Perrier of France. In 1986, Mead Emballage, S.A. received \$254,176 for the sale of 1,352,368 2x3 6.5 oz. Perrier Cluster-Pak cartons to Perrier of France.

6. In 1984, the total sales of all products of Mead Emballage, S.A. was \$46,000,000. In 1985, the total sales of all products of Mead Emballage, S.A. was

\$47,000,000. In 1986, the total sales of all products of Mead Emballage, S.A. was \$55,000,000.

7. One hundred percent of the 2x3 6.5 oz. Perrier Cluster-Pak cartons are manufactured within the borders of France.

8. One hundred percent of the 2x3 6.5 oz. Perrier Cluster-Pak cartons manufactured by Mead Emballage, S.A. are sold and delivered within the borders of France to Perrier of France.

9. After the sale and delivery of any carton to Perrier in France, Mead Emballage, S.A. has no control or authority to direct the ultimate destination of the carton. Mead Emballage, S.A. did not create, control or employ the distribution system utilized by Perrier of France that brings Cluster-Pak cartons to the state of Florida.

10. No carton manufactured by Mead Emballage, S.A. is specifically manufactured for distribution in the state of Florida.

11. Mead Emballage, S.A. has never expected that its sales of 2x3 6.5 oz. Perrier Cluster-Pak cartons to Perrier of France in France would subject it to lawsuit in the state of Florida.

FURTHER AFFIANT SAITH NOT.

/s/ Olindo Iacobelli
OLINDO IACOBELLI,
Vice President and General Manager
Mead Emballage, S.A.
Chateauroux, France

App. 28

REPUBLIC OF FRANCE,)
CITY OF PARIS	SS
EMBASSY OF THE UNITED)
STATES OF AMERICA)

SWORN TO AND SUBSCRIBED
BEFORE ME this 10th day of March, 1989.

/s/ Jonathan McHale
NOTARY PUBLIC

Jonathan McHale
Vice-Consul
United States of America

EXHIBIT "B"

IN THE CIRCUIT COURT OF THE
11TH JUDICIAL CIRCUIT IN AND
FOR DADE COUNTY, FLORIDA

GENERAL JURISDICTION DIVISION

CASE NO: 88-25911 CA 16

Florida Bar No: 127763

SEAN BERNSTEIN,

Plaintiff,

vs.

GREAT WATERS OF
FRANCE, INC., et al.,

Defendants.

ANSWERS TO INTERROGATORIES

The following are the Answers of defendant to the Interrogatories served upon GREAT WATERS OF FRANCE, INC. by the defendant, MEAD EMBALLAGE, S.A., pursuant to Rule 1.340 of the Florida Rules of Civil Procedure.

I HEREBY CERTIFY that a true and correct copy of the foregoing has been mailed this 15th day of February, 1989 to: CHARLES P. FLICK, ESQUIRE, Attorneys for Mead Emballage, S.A., 2400 Amerifirst Building, One Southeast Third Avenue, Miami, FL 33131; and ARNOLD D. HESSEN, ESQUIRE, Coral Plaza, Suite 400, 2100 Coral Way, Miami, FL 33145.

App. 30

LAW OFFICES OF HOWLAND &
KRIEGER Attorneys for Deft.,
GREAT WATERS
145 Almeria
Coral Gables FL
33145
893-5506 (Dade) 446-1200
524-5202 (Broward)

By: David R. Howland
David R. Howland

DRH:jm

IN THE CIRCUIT COURT OF THE
11TH JUDICIAL CIRCUIT IN AND
FOR DADE COUNTY, FLORIDA

GENERAL JURISDICTION DIVISION

CASE NO: 88-25911 CA 16

SEAN BERNSTEIN,

Plaintiff,

vs.

GREAT WATERS OF
FRANCE, INC., et al.,

Defendants.

DEFENDANT MEAD
EMBALLAGE, S.A.'S
NOTICE OF FILING
INTERROGATORIES

FL. BAR # 253324

NOTICE IS HEREBY GIVEN pursuant to Florida Rule of
Civil Procedure 1.340 that Defendant, MEAD EMBAL-
LAGE, S.A. has on this date propounded Interrogatories
to Defendant GREAT WATERS OF FRANCE, INC.

DATED: January 17, 1989.

CERTIFICATE OF SERVICE

WE HEREBY CERTIFY that a true and correct copy of
the above and foregoing was this 17th day of January,
1989, mailed to: Arnold D. Hessen, Esq., Hessen, Schim-
mel & De Castro, Coral Plaza, Suite 400, 2100 Coral Way,
Miami, Florida 33145; and David R. Howland, Esq., Ress,
Gomez, Rosenberg, Howland & Mintz, P.A., 1700 Sans
Souci Blvd., North Miami, Florida 33181.

BLACKWELL, WALKER, FASCELL &
HOEHL Attorneys for Defendant
Mead Emballage, S.A.

App. 32

By: Charles P. Flick
Charles P. Flick
2400 AmeriFirst Building
One Southeast Third Avenue
Miami, Florida 33131
(305) 358-8880

IN THE CIRCUIT COURT OF THE
11TH JUDICIAL CIRCUIT IN AND
FOR DADE COUNTY, FLORIDA

GENERAL JURISDICTION DIVISION

CASE NO: 88-25911 CA 06

SEAN BERNSTEIN,

Plaintiff,

vs.

GREAT WATERS OF
FRANCE, INC., et al.,

Defendants.

*INTERROGATORIES TO
DEFENDANT GREAT
WATERS OF FRANCE, INC.*

FL. BAR #253324

The Defendant, MEAD EMBALLAGE, S.A., herein propounds the following 4 Interrogatories to the Defendant GREAT WATERS OF FRANCE, INC., to be answered within the time provided by the applicable Florida Rules of Civil Procedure.

WE HEREBY CERTIFY that the original of the following Interrogatories were mailed to: David R. Howland, Esq., Ress, Gomez, Rosenberg, Howland & Mintz, P.A., 1700 Sans Souci Blvd., North Miami, Florida 33181 this 17th day of January, 1989.

BLACKWELL, WALKER, FASCELL &
HOEHL Attorneys for Defendant
Mead

By: Charles P. Flick
Charles P. Flick
2400 AmeriFirst Building
One Southeast Third Avenue
Miami, Florida 33131
(305) 358-8880

INTERROGATORIES TO GREAT WATERS OF
FRANCE, INC.

1. From 1984 through 1986 was GREAT WATERS OF FRANCE, INC. the exclusive distributor of 2X3 6 $\frac{1}{2}$ ounce Perrier Cluster-Pak packages within the state of Florida? If not, please state the full name and address of any other distributor of this product within the state of Florida during the stated time period.

YES

2. Please state the total number of 2X3 6 $\frac{1}{2}$ ounce Perrier Cluster-Pak packages sold by GREAT WATERS OF FRANCE, INC. within the state of Florida in 1984.

212,244 Cases of Perrier containing Cluster-Pak packages.

Total: 848,976 six-packs.

3. Please state the total number of 2X3 6 $\frac{1}{2}$ ounce Perrier Cluster-Pak packages sold by GREAT WATERS OF FRANCE, INC. within the state of Florida in 1985.

247,357 Cases of Perrier containing Cluster-Pak packages.

Total: 989,428 six-packs.

4. Please state the total number of 2X3 6 $\frac{1}{2}$ ounce Perrier Cluster-Pak packages sold by GREAT WATERS OF FRANCE, INC. within the state of Florida in 1986.

338,092 Cases of Perrier containing Cluster-Pak packages.

Total: 1,352,368 six-packs.

GREAT WATERS OF FRANCE, INC.

By: Douglas E. Rousseau

STATE OF)
COUNTY OF) SS:

BEFORE ME, the undersigned authority, this day, personally appeared Douglas E. Rousseau, who being by me first duly sworn, deposes and says that ___he has executed the foregoing Interrogatories and they are true and correct to the best of h___ knowledge and belief.

SWORN TO AND SUBSCRIBED before me this 8th
day of Feb., 1989.

/s/ Meribeth Wyman
Notary Public, State of Conn.
at Large

My Commission Expires:

MÉRIBETH WYMAN
NOTARY PUBLIC

My Commission Expires March 31, 1990

CERTIFICATE OF SERVICE

WE HEREBY CERTIFY that the original Answers to Interrogatories was mailed this ____ day of ____, 198__ to:

(2)
No. 89-109

Supreme Court, U.S.

FILED

SEP 5 1989

JOSEPH F. SPANIOL, JR.
CLERK

In The
Supreme Court of the United States
October Term, 1989

MEAD EMBALLAGE, S.A.,

Petitioner,

v.

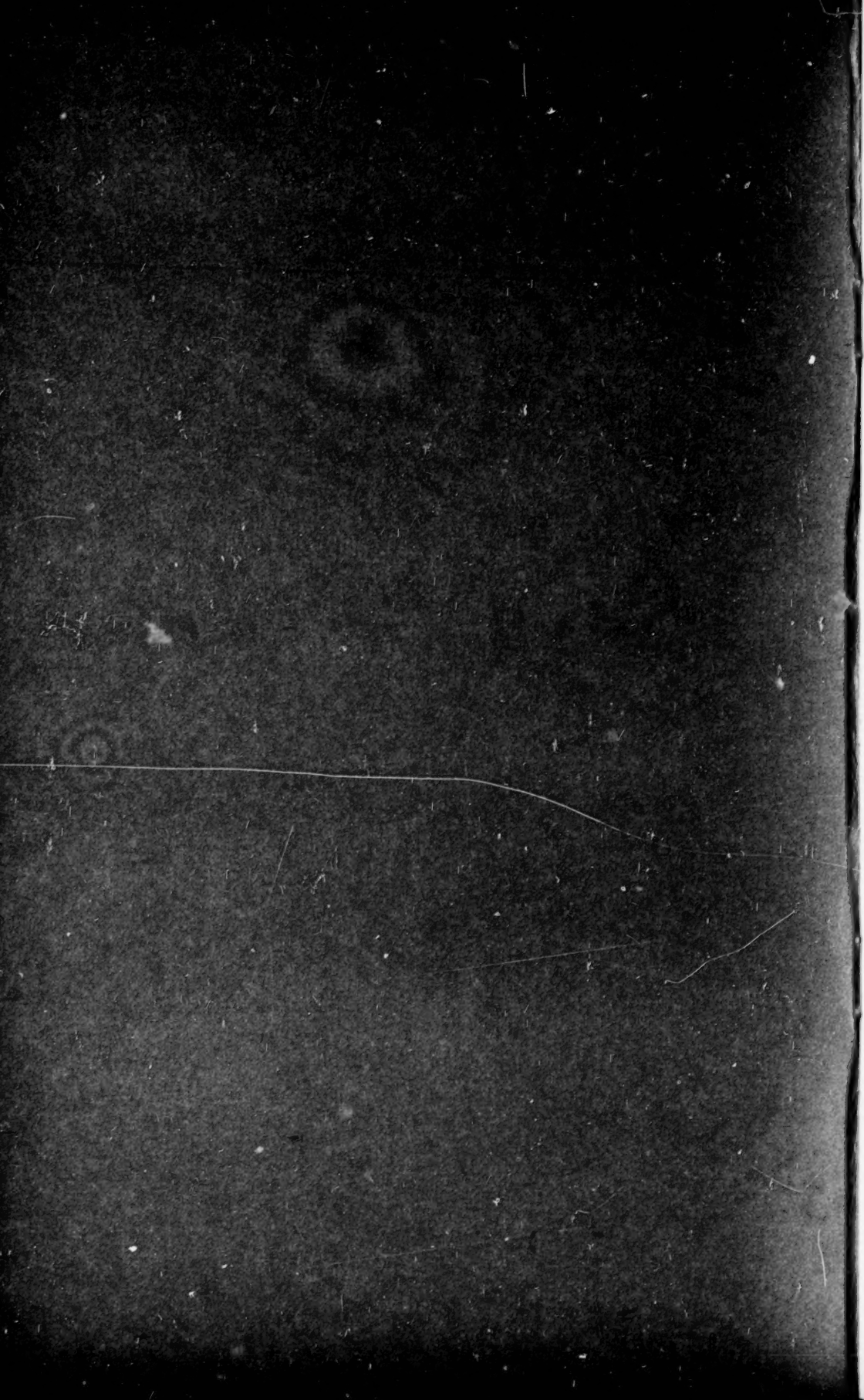
SEAN BERNSTEIN,

Respondent.

BRIEF IN OPPOSITION
TO PETITION FOR WRIT OF CERIORARI

ARNOLD D. HESSEN
ROBERT L. SCHIMMEL
HESSEN, SCHIMMEL &
DECASTRO, P.A.
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SEAN BERNSTEIN
3191 Coral Way, Penthouse 2
Miami, Florida 33145
Tel: 305-858-5550

JOEL V. LUMER
Attorney for Respondent
SEAN BERNSTEIN
1002 Concord Building
66 West Flagler Street
Miami, Florida 33130
Tel: 305-374-3168
Counsel of Record



QUESTIONS PRESENTED

Petitioner has placed a statement of facts before the questions presented portion of its brief. This statement of facts has to be seen in its proper perspective. The French component part manufacturer is the subsidiary of an American corporation that has its headquarters in Dayton, Ohio and its main office in Atlanta, Georgia. The patent on its product and even its French trademark are owned by the American parent. Its operations are overseen by an agent of Mead Packaging from Atlanta, Georgia.

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STATEMENT OF THE CASE

Respondent would add the following to the petitioner's Statement of the Case. Mead Emballage, S.A. is a part of Mead Packaging. Mead Packaging has its corporate headquarters in Dayton, Ohio and its "main office" in Atlanta, Georgia. Mead Packaging financed and set up Mead Emballage, S.A.

The Mead Corporation of Dayton, Ohio holds the patent on the cluster pak at issue. The cluster pak trademark in France is owned by "THE MEAD CORPORATION (Societe des Etats-Unis d'Amerique), Mead World Headquarters, Courthouse Plaza Northeast, Dayton, Ohio 45463." The cluster pak design was "relayed" from Mead Packaging to Mead Emballage, S.A. Ken Watkins of Mead Packaging testified: "Of course at times if we are designing something in the states and have a good idea that helps a package, we would transmit that to any of the operations." According to a Mead Packaging International Inter office memo dated January 24, 1980: "The production department, as well as the gentleman who purchases all of the rotogravure cylinders for the Atlanta plant, has evaluated the Perrier carton. . . ." Mr. Watkins goes to all of the plants of Mead to see their operations and look at their designs. He went to the Mead Emballage, S.A. plant four times.

During 1984, there were 848,976 six packs of the Perrier cluster pak sold within the State of Florida. During 1985, the figure increased to 989,428 six packs and in 1986 the number of six packs sold in Florida was 1,352,308. According to Mr. Watkins, Mead Packaging was "well aware that Mead Emballage sends these cluster

packs to the United States for distribution" and he assumed that they were invariably going to all of the States in the United States.

On the day the trial court ruled on the motion to dismiss petitioner filed with the court answers to interrogatories and responses to request for production that did relate to the issue of the court's jurisdiction over the petitioners.

REASONS WHY PETITION SHOULD BE DENIED INTRODUCTION

The petition does not truly present the issue decided in *Asahi Metal Industry Co. v. Superior Court*, 480 U.S. 112 (1987). Unlike the third party defendant in *Asahi*, the petitioner is not a truly foreign corporation, but rather a wholly owned subsidiary of an American parent company. Its key witnesses are in Atlanta and travel to Miami does not present the burden that would have been placed on the third party defendant in *Asahi*. Travel between Atlanta and Miami is not uncommon in today's commerce and legal affairs. In actuality, it is travel to France, where the petitioner claims to be from, which would cause the greater inconvenience and expense to even the petitioner. The petitioner is not being asked to submit its dispute to a foreign legal system, but rather the legal system of its own country. If anything, it would be the courts and court practice in France that would be foreign to the parties in this case.

Asahi involved only the indemnification claim of a Japanese defendant against a Taiwanese third party

defendant. The plaintiff's claim had already been settled. The instant case is different as it involves the direct claim of a Florida resident against the manufacturer of the defective package. It is not merely more convenient to sue in Florida, but for all intents and purposes the respondent could not sue the petitioner in France. The cost of taking witnesses and the respondent to a court thousands of miles away is prohibitive, the proceedings would be in a language which neither the respondent nor his witnesses speak and the substantive and procedural standards are totally foreign to the respondent.

In *Asahi* the transaction on which the indemnification claim was based took place in Taiwan. Here, the respondent's injury and subsequent medical treatment took place in Dade County, Florida. Unlike *Asahi*, Florida does have a legitimate interest in protecting its residents from defective packages sold in Florida groceries and in applying its own standards of substantive law to this case. If one looks at the real interests at stake, it can be seen that there are no policies of other nations that could be affected as there was in *Asahi*. The only other jurisdictions really involved, Ohio and Georgia, share an interest in the social policy of compensating injured victims for the negligence of others in designing and manufacturing consumer products.

I.

IN THE CONTEXT OF THE FACTS OF THIS CASE THE LAW IS NOT UNCLEAR

Millions of the petitioner's products were shipped into Florida each year and the petitioner knew it. The

"ostrich" theory for which the petitioner argues, whereby it can ignore the known consequences of its actions by moving offshore and dealing through an intermediary, is not, and never has been, supported by the case law which has centered on "traditional notions of fair play and substantial justice" in determining whether a court could exercise in personam jurisdiction.

Asahi Metal Industries Co. v. Superior Court was not decided in a vacuum, but rather in the context of the cases that preceded it. In the seminal case of *International Shoe Co. v. Washington*, 326 U.S. 310, 316 (1945), this court adopted the standard that in order to exercise jurisdiction over a foreign corporation there must be minimum contacts so that the maintenance of the suit does not offend traditional notions of fair play and substantial justice. This has remained unchanged as the core of the law in this area. Accepting this starting point, the court in *McGee v. International Life Insurance Co.*, 355 U.S. 320, 222 (1957), recognized that "a trend is clearly discernible toward expanding the permissible scope of state jurisdiction over foreign corporations and other nonresidents." The court recognized that:

[w]ith this increasing nationalization of commerce has come a great increase in the amount of business conducted by mail across state lines. At the same time modern transportation and communication have made it much less burdensome for a party sued to defend himself in a State where he engages in economic activity.

McGee, 355 U.S. at 323. The trend continued in *Shaffer v. Heitner*, 433 U.S. 186, 202 (1977), where the court stated that the advent of automobiles and accommodation to the realities of interstate corporate activities required further

moderation of the territorial limits on jurisdictional power. The bottom line as the *Shaffer** court saw it was that:

[w]hile the essentially quantitative tests which emerged from these cases purported simply to identify circumstances under which presence or consent could be attributed to the corporation, it became clear that they were in fact attempting to ascertain "what dealings make it just to subject a foreign corporation to local suit."

433 U.S. at 203.

This standard is carried over in *World-Wide Volkswagen Corp. v. Woodson*, 444 U.S. 206, 292 (1980), where it is written:

We have said that the defendant's contacts with the forum State must be such that maintenance of the suit "does not offend 'traditional notions of fair play and substantial justice.'" [citation omitted]. The relationship between the defendant and the forum must be such that it is "reasonable to require the corporation to defend the particular suit which is brought there."

The rule of *World-Wide Volkswagen* was that if the defendant's conduct and connection with the forum state are such that he should reasonably anticipate being haled into court there, then he had the minimum contacts to be subject to the court's jurisdiction. 444 U.S. at 297.

These various standards linking minimum contacts to traditional notions of fair play and substantial justice and the defendant's reasonably anticipating that he would be haled into court in the forum state are repeated and readopted in *Keeton v. Hustler Magazine, Inc.*, 465 U.S. 770 (1989), and *Calder v. Jones*, 465 U.S. 783 (1984). In

upholding a different portion of Florida's long arm statute than is involved in the present case, the court in *Burger King Corp. v. Rudzewicz*, 471 U.S. 462 (1985), relied on the cases cited above.

The plurality opinion in *Asahi* did not break from this body of law. Even in Part II-A it cites to and relies on each of the decisions above, with the exception of *Calder v. Jones*. The standard that remains is what comports with traditional notions of fair play and substantial justice and after what conduct should a defendant reasonably anticipate being haled into court in the forum state. Under the facts of the present case, two courts have held that the petitioner should have reasonably anticipated being haled into a Florida court and it promotes fair play and substantial justice to allow a Florida court to decide the case.

It is not a matter of national concern that local Florida courts have followed the precedents of the U.S. Supreme Court. It is also not a matter for justice at the Supreme Court level to pick through the facts of each case to determine if a defendant should have anticipated being haled into a particular court and whether the outcome in each case comports with fair play and substantial justice. We are reminded in *Shaffer v. Heitner*, 433 U.S. at 204, that what counts is the relationship among the defendant, the forum and the litigation rather than the mutually exclusive sovereignty of the states and in *Hanson v. Denckla*, 357 U.S. 235, 253 (1958), that the application of the rule will vary with the quality and nature of the defendant's activities. If the United States Supreme Court were called upon to review this inexact calculation in every run-of-the-mill case in the country that decides this

issue, it would rule on nothing but in personam jurisdiction cases.

Petitioner claims that the decision of the Florida Third District Court of Appeal is in conflict with *Asahi Metal Industries Co.* and that *Asahi* cannot possibly be cited for the proposition that the courts of Florida could assert jurisdiction over Mead. This assertion misses the point of the lower court's decision in the present case and of the entire body of this court's case law cited above. After having taken into account the relationship among the petitioner, the forum and the litigation, and after accounting for the quality and nature of the petitioner's activities, it was reasonable that the petitioner should have foreseen that it would be haled into court in Florida. To do so comports with traditional notions of fair play and substantial justice.

II.

THE DECISION IN THE PRESENT CASE DOES NOT CONFLICT WITH THE BINDING PRECEDENT IN FEDERAL COURTS OF APPEALS

Petitioner relies on three opinions of federal courts of appeals to show a conflict in deciding a federal question. Each of the three cases cited by the petitioner was decided before *Asahi Metal Industries Co.* Since the *Asahi* decision was rendered, the Eighth Circuit, on which the petitioner relies for conflict, has decided *Austad Co. v. Pennie & Edmonds*, 823 F.2d 223 (8th Cir. 1987). That decision, and not *Humble v. Toyota Motor Co.*, 727 F.2d 709 (8th Cir. 1984), would appear to be the controlling precedent in the Eighth Circuit. The *Austad* opinion sets forth a

5 factor test which is perfectly consistent with the decision of the Florida courts in the present case. The opinion relies on the U.S. Supreme Court decisions mentioned in the first part of this brief and reaffirms the rules of law cited above.

Petitioner discusses, at some length, its theories on the doctrine of strict liability in tort. Those theories have really nothing to do with the present matter. This case was not pleaded as a strict liability case. Rather the tort claim sounds in negligence. The essence of the petitioner's argument is that the respondent should not sue the petitioner, but instead sue someone who is subject to suit in Florida. By doing this, it is arguing that responsibility should be shifted away from the party at fault, Mead, and placed on a co-defendant, Great Waters of France, which is more of a foreign corporation than Mead is. Respondent on the other hand wants to ask a jury for damages against someone who is truly at fault, not someone who has been placed in the defendant's chair merely because of a judicial fiction. Because of the reality of jury dynamics, respondent should not be forced to give up this right in order to promote a doctrine of strict liability which has not even been pleaded in this case.

The argument petitioner really presents this court is encouragement for American companies to establish off-shore manufacturing subsidiaries, to market their products through intermediaries located outside the United States, ~~to accept~~ the profits that result from the eventual marketing to the American public, and then to thumb their noses at American courts when a dangerously designed package injures a consumer in an American grocery store. There is something so fundamentally

unfair about the petitioner's position that the federal courts of appeals on which it relies for conflict could not have intended to be in favor of such a rule of law.

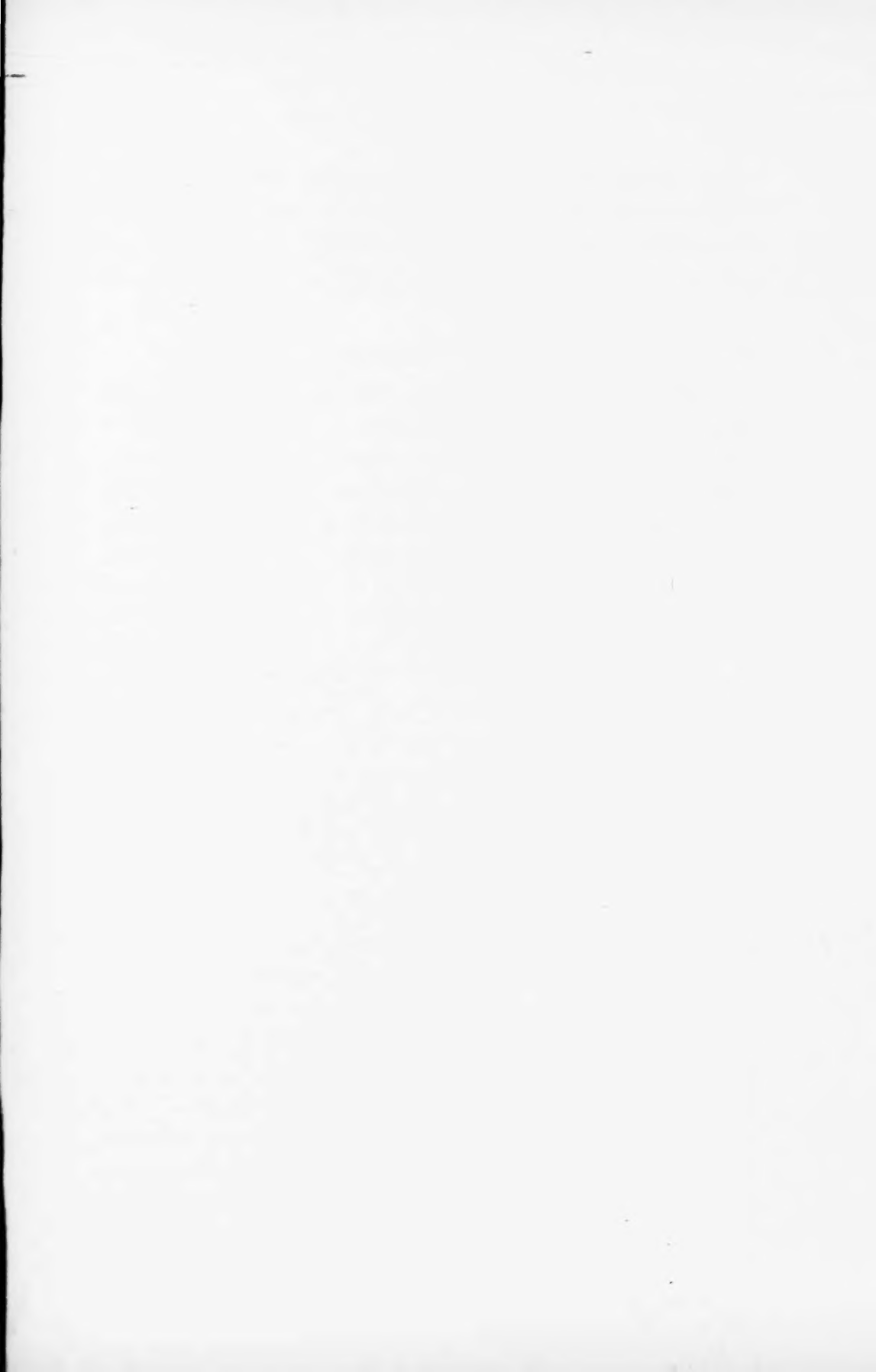
CONCLUSION

As the issue raised by the facts of this case is fairly settled by the decisions of this court and as the ruling of the Florida courts does not conflict with the binding precedent in any of the federal courts of appeals, when placed in the context of the facts of the present case, respondent prays that the court deny the petition for writ of certiorari.

Date: September 5, 1989

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JOEL V. LUMER
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Miami, Florida 33130
Tel: 305-374-3168
Counsel of Record



App. 1

IN THE CIRCUIT COURT OF THE ELEVENTH
JUDICIAL CIRCUIT IN AND FOR
DADE COUNTY, FLORIDA

GENERAL JURISDICTION DIVISION

CASE NUMBER 88 25911
Bar Number 108181

SEAN BERNSTEIN,

Plaintiff,

vs.

GREAT WATERS OF FRANCE,
INC., a foreign corporation, and
THE MEAD CORPORATION, a
foreign corporation,

Defendants.

COMPLAINT AND DEMAND FOR JURY TRIAL

COMES NOW the Plaintiff, SEAN BERNSTEIN, by and through his undersigned attorneys, and sues the Defendants, GREAT WATERS OF FRANCE, INC., a foreign corporation (hereinafter referred to as "GREAT WATERS"), and THE MEAD CORPORATION, a foreign corporation (hereinafter referred to "MEAD"), and alleges:

1. This is an action for damages which greatly exceed FIVE THOUSAND (\$5,000.00) DOLLARS.
2. The Defendant, GREAT WATERS, is a foreign corporation which conducts business throughout the State of Florida and in particular in Dade County, Florida.
3. The Defendant, MEAD, is a foreign corporation which conducts its business throughout the United States and particularly in Miami, Dade County, Florida.

App. 2

4. At all times material herein, the Defendant, GREAT WATERS, was engaged in the business of bottling, distributing, packaging, merchandising, and the overall manufacture of Perrier soft drink products for sale in the area of Dade County, Florida.

5. The Defendant, MEAD, through its subsidiary, MEAD EMBALLAGE, is in the business of manufacturing, selling and/or furnishing to its distributors the materials and supplies utilized for the purpose of packaging and merchandising six (6) 6-1/2 ounce bottle cluster-paks of Perrier soft drinks.

6. On or about November 24, 1986, the Plaintiff was employed by Publix Supermarkets at their Store Number 0030 located at 2952 Aventura Boulevard, North Miami Beach, Florida.

7. Within said supermarket, packages of six (6) 6-1/2 ounce bottles of Perrier were placed on store shelves by employees for sale to customers.

8. The 6-pack of Perrier contained six (6) 6-1/2 ounce bottles held together within a cardboard wrapper package.

9. The subject carton of six (6) Perrier soft drinks had been bottled, manufactured, assembled and packaged by the Defendant, GREAT WATERS and/or MEAD, and distributed to the subject Publix store as a finished product, ready for retail sale.

10. Said Perrier 6-packs were packaged in a pasteboard carton and delivered to the subject Publix supermarket as a finished product, namely, a carton of six (6) bottles of such soft drinks, ready for retail sale.

11. Said pasteboard carton was incorporated in and was an integral part of the finished product.

12. Said 6-pack was manufactured, bottled, assembled and/or distributed for profit by the Defendant, GREAT WATERS, and/or MEAD.

COUNT I - IMPLIED WARRANTY

13. By offering such a package for sale and use to the public, the Defendants, GREAT WATERS and/or MEAD, did impliedly warrant to the public, including this Plaintiff, that said package was sound and safe to use and to handle as aforesaid.

14. The Defendants, GREAT WATERS and/or MEAD, impliedly warranted that said carton was reasonably fit for the general purpose for which it was provided and sold, namely, for the purpose of carrying six (6) 6-1/2 ounce Perrier soft drink bottles.

15. In fact, however, the carton was not fit for the general purpose for which it was provided and in fact was defective, dangerous and unsafe.

16. The defective condition of said carton was latent.

17. The Defendants, GREAT WATERS and/or MEAD, had a superior opportunity to inspect and discover said defect.

18. The public in general and the Plaintiff specifically relied upon the skill and judgment of the Defendants in design and use of the subject carton.

19. The Plaintiff, SEAN BERNSTEIN, was asked pursuant to his job duties, to carry one of these 6-pack packages from the store shelves to the checkout counter.

20. When carrying the said carton to the checkout counter, the Plaintiff was holding the carton in the manner provided for the purpose of carrying said carton, when the bottom of the carton gave way, allowing one of the Perrier soft drink bottles to fall and explode upon impact with the floor thereby propelling glass and other foreign material into the Plaintiff's eye causing serious and permanent injuries and damages more particularly described hereinbelow.

21. As a direct and proximate result of the Defendants' breach of implied warranty, as hereinabove alleged, Plaintiff, SEAN BERNSTEIN, was injured, wounded, bruised, contused and/or shocked in and about his body and nervous system and/or aggravated a pre-existing condition and suffered other injuries not as yet diagnosed, all of which are permanent and continuing in their nature.

22. As a direct and proximate result of the Defendants' breach of implied warranty, as hereinabove alleged, Plaintiff, SEAN BERNSTEIN, was compelled to seek hospital, medical and/or nursing care and attention and will in the future be compelled to undergo further care and treatment in an effort to seek relief from his injuries. In addition, Plaintiff has in the past and will in the future incur hospital, medical and/or nursing expenses in connection with the injuries sustained herein.

23. As a direct and proximate result of the Defendants' breach of implied warranty, as hereinabove

alleged, Plaintiff, SEAN BERNSTEIN, suffered physical handicaps and disabilities in connection with his usual activities and recreations, lost time from work, suffered loss of earnings or earning capacity and will continue to suffer such losses, handicaps and disabilities in the future.

24. As a direct and proximate result of the Defendants' breach of implied warranty, as hereinabove alleged, Plaintiff, SEAN BERNSTEIN, has in the past and will in the future endure pain and suffering, shame and humiliation, personal inconvenience and inability to lead a normal life.

WHEREFORE, Plaintiff, SEAN BERNSTEIN, demands judgment for damages against the Defendants, GREAT WATERS and MEAD, costs and further demands a Jury Trial of all issues triable by a jury as a matter of right.

COUNT II - NEGLIGENCE

25. Plaintiff, SEAN BERNSTEIN, herein realleges and reavers each and every allegation contained in Count I as if fully set forth herein.

26. The Defendant, GREAT WATERS and/or MEAD, owed a duty to the public in general, and to the Plaintiff, SEAN BERNSTEIN, specifically, to exercise reasonable care in their design, manufacture, assembly and distribution of the subject Perrier 6-pack.

27. Further, the Defendant, GREAT WATERS and/or MEAD, owed a duty to exercise reasonable care

in their choice of a wrapper or package for the subject Perrier 6-pack.

28. Further, the Defendant, GREAT WATERS and/or MEAD, owed a duty to exercise reasonable care so as to design, assemble and distribute a package which would safely and adequately hold the intended bottles of Perrier and not pose any unreasonable risk of harm or injury to users of the product.

29. The Defendant, GREAT WATERS and/or MEAD, was careless and negligent and fell below the accepted standard of its industry by selecting the particular materials and design of wrapper utilized for the subject package.

30. Further, the Defendant, GREAT WATERS and/or MEAD, was careless and negligent by manufacturing, assembling and distributing the subject Perrier package which was dangerous and posed an unreasonable risk of harm or injury to users, especially in light of other safer methods of packaging charged bottles such as the subject Perrier bottles.

31. Further, the Defendant, GREAT WATERS and/or MEAD, was careless and negligent by failing to warn users of the subject package of the dangers and hazards presented by this type of package, especially in light of the superior knowledge and experience said Defendant had with packaging and distribution of Perrier and/or other charged soft drink bottles.

32. As a direct and proximate result of the negligence of the Defendant, as aforesaid, the Plaintiff, SEAN

BERNSTEIN, suffered the injuries and damages more particularly described hereinabove.

WHEREFORE, Plaintiff, SEAN BERNSTEIN, demands judgment for damages against the Defendants, GREAT WATERS and MEAD, costs and further demands a Jury Trial of all issues triable by a jury as a matter of right.

HESSEN, SCHIMMEL &
DE CASTRO, P.A.
2100 Coral Way, Suite 400
Miami, Florida 33145
(305) 858-5550

By: /s/ Arnold D. Hessen
ARNOLD D. HESSEN
Bar Number 108181

App. 8

IN THE CIRCUIT COURT OF THE
11TH JUDICIAL CIRCUIT IN AND
FOR DADE COUNTY, FLORIDA
GENERAL JURISDICTION DIVISION
CASE NO. 88-25911 CA 16
BAR NO. 108181

SEAN BERNSTEIN,

Plaintiff,

vs.

NOTICE OF FILING

GREAT WATERS OF FRANCE,
INC., a foreign corporation, and
MEAD EMBALLAGE, S.A., a for-
eign corporation,

Defendants.

_____/

PLEASE TAKE NOTICE that the Plaintiff, SEAN BERNSTEIN, by and through his undersigned attorneys, is filing those documents listed herein with the Court in the above-styled cause pursuant to Florida Rules of Civil Procedure, for use at trial and other matters pending before this Court.

1. Plaintiff's Request to Produce to Defendant, MEAD EMBALLAGE, S.A.
2. Defendant, MEAD EMBALLAGE, S.A.'s, response to Request to Produce.
3. Plaintiff's Interrogatories to Defendant, MEAD EMBALLAGE, S.A., and the Answers thereto.
4. Plaintiff's Interrogatories to Defendant, GREAT WATERS OF FRANCE, INC., and the Answers thereto.

5. Defendant, MEAD EMBALLAGE, S.A.'s, Interrogatories to GREAT WATERS OF FRANCE, INC., along with their Answers thereto.
6. Plaintiff's Request to Produce to Defendant, GREAT WATERS OF FRANCE, INC.
7. Defendant, GREAT WATERS OF FRANCE, INC.'s, response to Request to Produce.
8. Defendant, GREAT WATERS OF FRANCE, INC.'s, Memorandum of Law in Opposition to Mead Emballage, S.A.'s Motion to Dismiss.
9. Photocopy of representative "cluster-pak" which is the subject of this litigation and constituted part of Plaintiff's evidence in response to Defendant, MEAD EMBALLAGE, S.A.'s, Motion to Dismiss.
10. Photocopy of liability policy providing coverage to Defendant, MEAD EMBALLAGE, S.A., worldwide.
11. Florida Statute 48.193(1)(f)(2).
12. Cases presented to the Court in response to Defendant, MEAD EMBALLAGE, S.A.'s, Motion to Dismiss; to-wit:
Ford Motor Company vs. Atwood Vacuum Machine Company;
Yale Industrial Products, Inc. vs. Gulfstream Galvanizing and Finishing, Inc.; and
Pennington Grain & Seed, Inc. vs. Murrow Brothers Seed Co., Inc.

WE HEREBY CERTIFY that a true and correct copy of the above and foregoing was hand-delivered this 15th day of March, 1989, to: Charles P. Flick, Esquire, 2400 AmeriFirst Building, One Southeast Third Avenue, Miami, Florida, 33131 and David R. Howland, Esquire, 145 Almeria Avenue, Coral Gables, Florida, 33145.

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HESSSEN, SCHIMMEL &
DE CASTRO, P.A.
Coral Plaza, Suite 400
2100 Coral Way
Miami, Florida 33145
(305) 858-5550

By: /s/ Arnold D. Hessen
ARNOLD D. HESSEN

App. 11

IN THE CIRCUIT COURT OF THE
11TH JUDICIAL CIRCUIT IN AND
FOR DADE COUNTY, FLORIDA

GENERAL JURISDICTION DIVISION

CASE NO. 88-25911 CA 06

SEAN BERNSTEIN,

Plaintiff,

vs.

GREAT WATERS OF
FRANCE, INC., et al.,

Defendants.

INTERROGATORIES TO
DEFENDANT GREAT
WATERS OF
FRANCE, INC.

FL. BAR #253324

The Defendant, MEAD EMBALLAGE, S.A., herein propounds the following 4 Interrogatories to the Defendant GREAT WATERS OF FRANCE, INC., to be answered within the time provided by the applicable Florida Rules of Civil Procedure.

WE HEREBY CERTIFY that the original of the following Interrogatories were mailed to: David R. Howland, Esq., Ress, Gomez, Rosenberg, Howland & Mintz, P.A., 1700 Sans Souci Blvd., North Miami, Florida 33181 this 17th day of January, 1989.

BLACKWELL, WALKER, FASCELL
& HOEHL

Attorneys for Defendant Mead

By: /s/ William Bromagen
for Charles P. Flick
2400 AmeriFirst Building
One Southeast Third Avenue
Miami, Florida 33131
(305) 358-8880

*INTERROGATORIES TO GREAT WATERS
OF FRANCE, INC.*

1. From 1984 through 1986 was GREAT WATERS OF FRANCE, INC. the exclusive distributor of 2X3 6¹/₂ ounce Perrier Cluster-Pak packages within the state of Florida? If not, please state the full name and address of any other distributor of this product within the state of Florida during the stated time period.

YES

2. Please state the total number of 2X3 6¹/₂ ounce Perrier Cluster-Pak packages sold by GREAT WATERS OF FRANCE, INC. within the state of Florida in 1984.

212,244 Cases of Perrier containing Cluster-Pak packages.

Total: 848,976 six-packs.

3. Please state the total number of 2X3 6¹/₂ ounce Perrier Cluster-Pak packages sold by GREAT WATERS OF FRANCE, INC. within the state of Florida in 1985.

247,357 Cases of Perrier containing Cluster-Pak packages.

Total: 989,428 six-packs.

4. Please state the total number of 2X3 6¹/₂ ounce Perrier Cluster-Pak packages sold by GREAT WATERS OF FRANCE, INC. within the state of Florida in 1986.

338,092 Cases of Perrier containing Cluster-Pak packages.

Total: 1,352,368 six-packs.

GREAT WATERS OF FRANCE, INC.

By: /s/ Douglas E. Rousseau

STATE OF)
) SS:
COUNTY OF)

BEFORE ME, the undersigned authority, this day, personally appeared Douglas E. Rousseau, who being by me first duly sworn, deposes and says that he has executed the foregoing Interrogatories and they are true and correct to the best of h___ knowledge and belief.

SWORN TO AND SUBSCRIBED before me this 8th day of Feb., 1989.

/s/ Meribeth Wyman
Notary Public, State of CONN. at
Large

My Commission Expires:

CERTIFICATE OF SERVICE

WE HEREBY CERTIFY that the original Answers to Interrogatories was mailed this ___ day of ___, 198___ to:

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THE UNITED STATES OF AMERICA

(SEAL)

CERTIFICATE OF RENEWAL

Reg. No. 617322

Application to renew the above identified registration having been duly filed in the Patent and Trademark Office and there having been compliance with the requirements of the law and with the regulations prescribed by the Commissioner of Patents and Trademarks,

This is to certify that said registration has been renewed in accordance with the Trademark Act of 1946 to The Mead Corporation of Dayton, Ohio

Ohio Corporation and said registration will remain in force for twenty years from December 13, 1975 unless sooner terminated as provided by law.

In Testimony Whereof I have hereunto set my hand and caused the seal of the Patent and Trademark Office to be affixed this eighteenth day of May, 1976.

/s/ C. Marshall Dann
COMMISSIONER OF PATENTS
AND TRADEMARKS

App. 15

United States Patent Office

617,322
Registered Dec. 13, 1955

PRINCIPAL REGISTER
Trademark

Ser. No. 681,480, filed Feb. 11, 1955

CLUSTER-PAK

Atlanta Paper Company
(Georgia corporation)
950 W. Marietta St., N. W.
Atlanta, Ga.

For: FOLDING
PAPERBOARD CARTONS,
CORRUGATED PAPER-
BOARD SHIPPING CON-
TAINERS, AND CARRY-
HOME CARTONS OF
PAPER AND PAPER-
BOARD, in CLASS 2.

First used Jan. 12, 1955,
and in commerce Jan. 12,
1955.

App. 16

Mead Packaging International

inter office memo

to	OLINDO IACOBELLI	copies
subject	PERRIER	CLAUDE BOUTINEAU
date	JANUARY 24, 1980	DAVE STEVENS
	(dictated 1/10/80)	

The production department, as well as the gentleman who purchases all of the rotogravure cylinders for the Atlanta plant, has evaluated the Perrier carton which was produced on the rotogravure in Chateauroux compared to an offset-printed carton which I had available here in Atlanta.

Attached you will find Jack Warner's comments. Jack has a degree in printing technology from Rochester Institute and is quite good in his field. Ten years ago he came to Chateauroux to be of whatever assistance he could on the Goebel press in order to try to resolve some of the problems that were being experienced on that press approximately eight or nine years ago.

I believe the correspondence is self-explanatory; however, if there is any additional information which we can obtain for you or anything which we might do in order to help get better utilization of the rotogravure, please let me know.

/s/ Charles Lanier
CHARLES E. LANIER

